

Job Detail

Entries Level

Position Title	[No need to worry about inexperienced personnel] Human resources consultant ★ Flexible working style through telework while focusing on results ★ Comprehensive training and support ★
Company Name	Talent x Buzz Co., Ltd.
Activated / Updated	2024-04-24 / 2024-04-24
Job Type	Sales/AE - HR Sales Consulting - Recruitment Consulting
Industry	Employment Agency
Location	Asia Japan Tokyo
Job Description	<p>[Double-sided consulting] We provide recruitment support for companies and job change support for job seekers!</p> <p>Our company operates a head-hunting-type recruitment business that focuses on high-class people. We will entrust you with recruitment consulting for companies and career consulting for job seekers.</p> <p>【in particular】</p> <p><Recruitment consulting for companies></p> <ul style="list-style-type: none"> • Cultivate new customers (approach via phone, business-specific SNS, etc.) • Regular contact with existing customers (number of companies in charge: approximately 20 to 30 companies) • Business negotiations (detailed hearing about business issues and necessary human resources) • Conclusion of recruitment contract • Create job listings (used for scouting and posting on recruitment media) <p><Career consultation for job seekers></p> <ul style="list-style-type: none"> • Scouting job seekers (using recruitment media, etc.) • Interview preparation (schedule adjustment, hypothesis formulation based on your background, etc.) • Interview/Recruitment Information • Recommendation to companies (creation of resume/CV, letter of recommendation, etc.) • Selection follow-up (schedule adjustment, interview preparation, sharing of selection results, etc.) • Follow-up after job offer/joining (follow-up on joining procedures, retention support, etc.) <p>By carefully interviewing companies and job seekers, we will deepen our understanding of their concerns and requests. For job seekers, we provide thorough support for self-analysis and clarification of career vision! One of our strengths is that we have a high retention rate, as we continue to follow up with our employees for about 3 to 6 months after joining the company.</p> <p>＼POINT／</p> <p>■An environment that allows for steady growth Since we were founded by two executives with top-class track records in the human resources industry, we have solid know-how. We offer business training and seminars, so there are many opportunities to learn! Since you are proactive in starting up new businesses, you will eventually be able to be involved in starting up new businesses.</p> <p>■Use your English skills You may also use English when communicating with foreign companies and overseas bases! By participating in in-house MTG, you can learn little by little, so this is the perfect environment for those who want to learn English! The day when you can be active as a global human resource will not be far away. Additionally, if you become a senior consultant, you may be asked to undertake overseas business trips.</p> <p>◎About career advancement As a sales player, we have set detailed ranks such as ``Consultant" and ``Senior</p>

	<p>Consultant."</p> <p>As you move up in rank, your salary level also increases, so the harder you work, the more you earn.</p> <p>We also organize teams for each area, and there are management positions such as team managers. As the business expands, positions are created one after another.</p> <p>There are plenty of opportunities, so please give them a try!</p>
Company Info	<p>★Company's thoughts★ Bee yourself. Bee professional.</p> <p>This is a philosophy that our company values. Everyone approaches work with professionalism and works in their own way, valuing their private lives. I have a desire to lead a life like that.</p> <p>In today's era of advancing digitalization, the way we work and the way we think about companies are changing dramatically. In a global and digital environment, we will change the conventional wisdom of recruitment and solve overall recruitment issues.</p> <p>★Team/organizational structure Until April 2023, we had a team of 3 people, but now we have 15 people! We will continue to expand and recruit colleagues who will enjoy working with us.</p> <p>When new members join the company, we also have the opportunity to go out to eat together! We value communication, so it's an easy environment to get used to.</p> <p>★More than 40% female ratio! Both men and women are active.</p> <p>★Cafe and bar counter available Inside the building, there is an environment where you can refresh yourself when you feel tired. By using it during breaks or after work, you can work in a relaxed manner!</p> <p>*Countermeasures against passive smoking are in place (no smoking in the office)</p>
Working Hours	<p>9:00-18:00 (8 hours of actual work)</p> <p>★You can work from home after being promoted! Once you get used to the work and advance your career, you can discuss remote work. Be active in your own free way of working!</p>
Qualifications	<p>【Prerequisite】 ◎University graduate or above ◎Those who want to provide job change support through their own experience (Example: People with real estate sales experience, SCM, logistics, etc.)</p> <p>\\We welcome people like this/ <ul style="list-style-type: none"> • Those who want to be active and earn money from a young age • Those who have a desire to grow and can act independently • Person who has business level English skills (not required) • Those who have some kind of goal, such as wanting to become independent eventually </p> <p>★Of course, if you are from a recruitment agency and want to earn money, welcome! (There are many media that can be used)</p> <p>★Use your English skills! English may be used when communicating with foreign companies and overseas offices. Of course, even those who can't speak English are welcome!</p>
English Level	Minimum Communication Level (TOEIC 225-470)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 3000K - JPY 10000K
	<p>■Estimated annual income at the time of joining the company Annual income 3 million yen to 6 million yen</p> <p>■Employee annual income example ~10 million yen (after 2nd year of joining the company) Annual salary starting from 3 million yen (1/12 paid monthly) + incentive 4 times a year</p> <p>*The above is the minimum annual salary amount. *Decisions will be made based on experience and skills.</p> <p>★High return rate incentives available! Efforts and results are fairly evaluated.</p>

Salary Description	<p>We give back incentives based on the amount of sales every quarter. The payment amount is clearly set and the system is transparent.</p> <p>■ Bonus 4 times a year (paid quarterly as an incentive)</p> <hr/> <p>*Treatments, benefits, and various systems</p> <p>■ Complete social insurance (employment, workers' compensation, health, welfare pension) ■ Transportation expenses provided (full amount paid) ■ You can dress as you like (you can work in plain clothes *You will be required to come to work in a suit one day a week) ■ Employee trip ■ Overseas training ■ Overseas work/business trips available (our office is in Vietnam) →Applicable to those who have been promoted to senior consultant.</p>
Holiday Description	<p>Over 120 days off per year</p> <p><Holidays/Vacation> ■ Complete 2-day weekend system (Saturday/Sunday) ■ Holidays closed ■ New Year holidays ■ GW vacation ■ Summer vacation ■ Congratulatory and condolence leave ■ Paid vacation ■ Prenatal/postnatal leave ■ Childcare leave</p>
Job Contract Period	<p>full-time employee *There is a 6-month trial period (salary and benefits will not change during this period)</p>
Nearest Station	<p>[No transfer/office directly connected to the station] WeWork 39F, Shibuya Scramble Square, 2-24-12 Shibuya, Shibuya-ku, Tokyo</p> <p><Access> Directly connected to Shibuya Station (B6 underground exit) You can commute to work within 5 minutes on foot from each line!</p>