

Job Detail

Staff Level

Position Title	[Vietnam/Hanoi] Sales position at a construction design office
Recruiter Company	ICONIC Co., Ltd.
Company Name	Company name is private
Activated / Updated	2024-03-20 / 2024-03-20
Job Type	Sales/AE - Construction/Real Estate Sales Sales/AE - Corporate Sales
Industry	Plant/Construction/Architecture
Location	Asia Viet Nam Ha Noi, thu do
Job Description	<p>You will mainly conduct sales activities to raise awareness of our services for the manufacturing industry.</p> <p>Other</p> <ul style="list-style-type: none"> └ Attendance by business travelers from the Japanese head office └ Preparation of documents to be submitted to the Japanese head office (general affairs/accounting work) <p>【in particular】</p> <ul style="list-style-type: none"> • Start by making a telephone appointment • Approach mainly Japanese manufacturing companies located in industrial parks and listen to their concerns regarding construction. (Currently, many companies have been in business for more than 10 years, and there are many needs for expansions and renovations.) • Once you have made an appointment, you will visit with a representative of a first-class architect and handle the work until acquiring the project. • If you wish, you can attend the site to deepen your architectural knowledge.
Company Info	<p>Since our founding in 1991, we have aimed to become a comprehensive consultant that covers architectural design, civil engineering design, and environmental consulting.</p> <p>In the field of architectural design, we have already received high praise from related parties, mainly government agencies, due to our accumulated track record in a wide range of fields including schools, hospitals, and research facilities. In the field of civil engineering and the environment, in order to further deepen and expand our specialized fields, the So group collaborates with group companies in civil engineering design (Kurasoku Construction Consultant, Daiichi General Engineer) and environmental assessment (Shimanami Environmental Measurement). We are conducting activities. Furthermore, we have recently turned our attention overseas, establishing an overseas business division and opening branches in Vietnam and Myanmar, and are actively working to expand our business with a focus on Japanese companies.</p>
Qualifications	<ul style="list-style-type: none"> • Over 3 years of experience in sales or related work (to obtain a work permit) • Suitable for those with no experience in the construction industry (those who are willing to take on the challenge) • English internal communication level • Those who have the will to work for a long term
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Native Level
Salary	USD - US Dollar USD 25K - USD 35K
Salary Description	<p>Bonus once a year (1 month)</p> <p>Salary increase available</p> <p>Overseas insurance: Liberty membership</p> <p>Annual health checkup</p> <p>Company trip (depending on performance)</p> <p>VISA/WP supported</p> <p>Travel expenses to Vietnam</p>

Job Contract Period	Local recruitment in Vietnam
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