

Job Detail

Staff Level

Position Title	[Tokyo] Brand furniture salesperson J A workplace where you can make use of your language skills and sense!
Recruiter Company	Dimple Co., Ltd.
Company Name	Company name is private
Activated / Updated	2024-04-26 / 2024-05-08
Job Type	Logistics/Retail/Consumer/Fashion - Shop Sales/Advisor Logistics/Retail/Consumer/Fashion - Shop Management/Supervisor
Industry	Distribution/Retail
Location	Asia Japan Tokyo
Job Description	<p>At the showroom of our own furniture brand MASTERWAL, You will be responsible for customer service, sales, store management, etc.</p> <p><Job details> My job is to propose furniture and a rich lifestyle to our customers. We carry our own furniture brand MASTERWAL products and selected items.</p> <p><Business details> ■Sales staff</p> <ul style="list-style-type: none"> • Hearing about customer requests • Measurement/proposal • delivery of materials • Sending a handwritten thank you note <p>There will be an educational and training period for about one month after joining the company. From basic knowledge such as brand concept, corporate philosophy, and product knowledge to how to interact with customers. You will acquire the basic knowledge of creating fans. After that, I gradually took on customer service duties, We will reinforce basic sales skills through weekly feedback and product knowledge study sessions. We plan to have you learn the work over a period of about six months to a year so that you can complete all tasks by yourself.</p> <p>While viewing the furniture in our showroom, we will make coordination suggestions on the spot. We support our customers in creating their spatial image. (Advance reservation: Walk-in visit = around 4:6) Because customers visit us many times and often end up making a purchase. We create and send handwritten thank you notes to everyone who visits our store. In some cases, instead of our own showroom, We may visit the customer's home to take measurements, make coordination suggestions, and witness delivery. Many of our customers are particular about their lives and lifestyles, While carefully listening to our lifestyle, we learn about our commitment and the passion of our creators. An important part of my job is to tell the stories behind our products and cultivate fans of our brand.</p> <p>Eventually, we will improve our sales promotion approach to customers (telephone calls), store layout and displays, We will also be responsible for event planning and management.</p> <p>*Details of the job offer will be provided at the time of interview.</p>
Company Info	Founded in 1961. Our main business is manufacturing and selling furniture. We have our own factory in Okayama, where we manufacture and sell our own brand "Master Wall" and manufacture OEM furniture products.
	Shift system between 10:30 and 19:30

Working Hours	<ul style="list-style-type: none"> • Actual work: 8 hours • Break: 60 minutes <p><Showroom business hours> 11:00~19:00 *There may be slight variations depending on the location, but it will be within the above range.</p> <p><Shift system> 10:00-19:00 10:30-19:30</p>
Qualifications	<p><Application requirements></p> <p>▼Required</p> <ul style="list-style-type: none"> • More than 1 year of customer service or sales experience <p>▼Welcome</p> <ul style="list-style-type: none"> • Experienced in furniture/interior industry • Illustrator and Photoshop skills <p><Supplement></p> <ul style="list-style-type: none"> • Experience achieving goals is required
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 3000K - JPY 6000K
Salary Description	<p>Salary increase: Once a year (January) Bonus: Twice a year (June and December)</p> <ul style="list-style-type: none"> • Overtime allowance (full payment) • Business trip allowance • Job allowance • Professional allowance • Family/dependent allowance (spouse: 2,000 yen per month, children: 1,000 yen per month per person) • Qualification allowance (salesperson, architect, interior coordinator, fire prevention manager, etc.) • Job allowance
Holiday Description	<p>◎116 days off per year Shift system (8 days or more per month) New Year holiday paid holiday Congratulatory and condolence leave Maternity/paternity leave (taken and returned to work) anniversary vacation *Our culture makes it easy to get paid work!</p>
Job Contract Period	full-time employee Trial period available (2 months) *Salary during the trial period will be an hourly wage. Metropolitan area 1,300 yen
Nearest Station	<p>①Ginza ②Aoyama</p>