

## Job Detail

Senior Level

Position Title	Event/exhibition planning and sales in the Middle East region [Use your Arabic skills]
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	SAKURA International Inc.
Activated / Updated	2024-03-19 / 2024-04-30
Job Type	Sales/AE - Foreign Trade Sales Consulting - Business Strategy Consulting Consulting - Marketing and PR Consulting
Industry	Other
Location	Asia Japan Tokyo Asia Japan Osaka Asia United Arab Emirates Dubayy (Dubai)
Job Description	<p>New development and planning proposal sales for exhibition booths and corporate events mainly in the Middle East region</p> <ul style="list-style-type: none"> <li>• Acquisition of new projects and potential customers</li> <li>• Development of prospective customers using existing customer list</li> <li>• Planning and production progress for exhibition booths and corporate events</li> </ul> <p>We research live information on events and international conferences from all over the world, transcending all boundaries such as those held in Japan, overseas, in real life, and online. Mainly in Dubai, we will lead the expansion of new business by gathering and sharing real information obtained by going to the field and speedy information using ICT.</p> <p>In addition, when we receive an order, we act as a general producer and accurately control the budget (people, materials, money, information), including in-house staff, external professional staff, our services such as exhibitor booths and stages, and estimates and outsourcing costs. and lead the project to success.</p>
Company Info	<p>Since our establishment in 1980, we have implemented the current ESG/SDGs/PRI concepts, starting with the proposal of SRDS2 based on the concept of "Mottainai", and in the late 1990s, "Installing solar power generation systems and adopting electric forklifts". In the 2000s, we introduced many hybrid cars, contributing to the growth of the company.</p> <p>From 2020 onward, in order to achieve a more than V-shaped recovery after the coronavirus pandemic and to further grow both the company and its employees, we will focus on event production, IT-related services, and human resources services specializing in global human resources as three pillars. We will continue to expand our business.</p>
Qualifications	<ul style="list-style-type: none"> <li>• Corporate sales experience dealing with intangible products at a business company</li> <li>• Arabic business level or above</li> <li>• Intermediate PC skills</li> </ul> <p>*Foreign nationals must live in Japan and have a Japanese business level (N2) or above.</p>
Japanese Level	Business Level(JLPT Level 2 or N2)
Other Language1	Arabic(Business Conversation Level)
Salary	JPY - Japanese Yen JPY 4000K - JPY 6000K
Salary Description	<p>Career: Monthly salary 250,000 yen to 400,000 yen (fixed overtime allowance: 33,000 yen to 52,000 yen)            New graduate/Second graduate: Monthly salary 230,000 yen or more (Fixed overtime allowance: 30,000 yen ~)            *Fixed overtime allowance is for 20 hours per month. Additional overtime pay will be paid for overtime work.</p> <p>Fully equipped with social insurance (health insurance, old age, employment, work accident), employee stock ownership plan, corporate defined contribution pension plan, maternity/childcare leave, reduced working hours, in-house recruitment</p>

	system, support system for qualified candidates, regular health checkups , employee consultation desk, welfare service participation (optional), etc.
Holiday Description	Holidays: Full two-day week (Saturday, Sunday, holidays) Vacation: Paid vacation (10 days in the first year), summer vacation (8/13-8/15), year-end and New Year holidays (12/30-1/3)
Job Contract Period	Full-time employment *During trial period: Contract employee
Nearest Station	Tokyo Headquarters: Koto-ku, Tokyo (5 minutes walk from Kiba Station) *It is also possible to work at the Osaka head office (nearest station: Sakaisuji Honmachi Station).