

Job Detail

Manager Level

Position Title	[Japan] Sales Manager (Retail Business Direction)
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-28 / 2024-03-28
Job Type	Executive - Manager (Sales/Marketing) Sales/AE - Foreign Trade Sales Planning/Marketing/PR - Digital/Web/SNS Marketing
Industry	IT - Other
Location	Asia Japan
Job Description	<p>■Job details</p> <ol style="list-style-type: none">1. Develop new sales channels and sign contracts to expand business.2. Build good customer relationships, discover potential business opportunities and needs, and convert them into sales.3. Develop corporate customers.4.If you have a lot of management experience or industry experience, we also welcome the position of sales manager.5.Familiarity with Japanese
Company Info	<p>■Company introduction</p> <p>After many years of continuous development, our company has become the world's Internet e-commerce leader and China's major global commodity comprehensive service platform. We are committed to providing global channel operations, distribution and supply chain services for brand manufacturers, retailers and international traders.</p>
Qualifications	<ol style="list-style-type: none">1. Must have a university graduate degree or higher, have 2 years or more of sales experience in route sales, new market development, etc., and be able to communicate smoothly.2. Must have the resources of a medium-sized or larger offline retailer, have lived in Japan for over 15 years, and be fluent in Japanese at a native level.3. Over 2 years of work experience in the travel industry (travel agencies, OTA, etc.), retail industry, department store-related, and cross-border financial payment industry.4.WeChat ecosystem, official account We welcome those who are familiar with mall marketing tools.5. We welcome those who have a desire to improve and constantly learn, are willing to participate in projects and solve problems, and can grow together with us.6. Individuals who work proactively to achieve goals, have a strong sense of responsibility, and have an attitude of earnestly performing expected roles and tasks.7. Be proactive and able to propose new ideas and actively work on projects.
Salary	Depends on experience
Salary Description	<p>■Salary range</p> <p>Monthly salary 280,000 yen to 400,000 yen + bonus</p>