

Job Detail

Remote Work

Manager Level

Position Title	[Japan] Country Manager
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-14 / 2024-03-14
Job Type	Executive - Country Manager Executive - CMO (Marketing) Planning/Marketing/PR - Business Development/Business Management/Corporate Planning
Industry	Electronics, Components, and Semiconductor Manufacturing
Location	Asia Japan
Job Description	■Job details 1. Based on the company's business strategy, develop sales strategies, be in charge of sales operations for company products, and ensure the achievement of sales targets. 2. Maintain relationships with existing channel partners in your region, build strong and positive customer relationships, develop regional channel partners, and develop new channels. 3. Responsible for maintaining and further expanding direct sales major customers in the assigned region, and developing new customers through multiple channels. 4. Collect various market related information. 5. Manage profits. 6. Recruit the team. 7.Promote product sales.
Company Info	■Company introduction The company is headquartered in the world's leading smart intercom solutions provider. We are committed to leveraging technology to enhance intercom so people can enjoy better communication experiences, more safety and convenience, and improve the quality of human life. Based on over 20 years of strong technology capabilities, we have integrated the latest technologies in various fields such as network communications, intercom, security, artificial intelligence, cloud computing, mobile internet, etc., and have industry-leading R&D capabilities. We are building our own unique advantage.
Working Hours	9:00-18:00 (can be changed as necessary)
Qualifications	1. Passionate about overseas sales, has executive ability, and has excellent learning, communication, and teamwork abilities. 2. Have a bachelor's degree or above, are fluent in Japanese, have excellent English, and can communicate effectively with overseas customers. 3. Familiar with a series of business processes, such as international trade and foreign trade document operations. Understand the policies, regulations, treaties, and customs associated with international markets.
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	CNY - Chinese Yuan Renminbi CNY 36K