

Job Detail

Manager Level

Position Title	Merchandising Manager- Premium Fashion
Recruiter Company	Michael Page International Japan K.K./マイケル・ページ・インターナショナル・ジャパン株式会社
Company Name	Premium European fashion
Activated / Updated	2024-05-02 / 2024-05-02
Job Type	Sales/AE - Luxury Item Sales
Industry	Fashion/Apparel/Accessory
Location	Asia Japan Tokyo
Job Description	<p>- Managing Allocation and Merchandising operation for the whole of Tokyo</p> <p>- Be part of a team that prioritizes the "right stock, right place, right time" approach, ensuring profitability across retail, digital, and outlet channels.</p> <p>Description</p> <p>*</p> <p>Collaborate with Asia Merchandising to achieve planned sales and profitability through strategic stock allocation.</p> <p>*</p> <p>Conduct weekly trade reviews, analyzing sales figures, customer reactions, and market trends.</p> <p>*</p> <p>Participate in the buying process, planning range reviews, and carrying out quarterly buys.</p> <p>*</p> <p>Engage in weekly trade calls with the Japan team to review performance, discuss action plans, and identify opportunities and risks.</p> <p>*</p> <p>Conduct seasonal product market research to meet local demands and opportunities.</p> <p>Profile</p> <p>*</p> <p>Over 3 years of experience in the fashion industry.</p> <p>*</p> <p>Strong understanding of business planning and analysis.</p> <p>*</p> <p>Excellent communication skills, both written and spoken English.</p> <p>*</p> <p>Proficient in Excel, with a proactive and creative problem-solving approach.</p> <p>*</p> <p>Collaborative team player adhering to the brand's values.</p> <p>Job Offer</p> <p>*</p> <p>Opportunity to contribute to a global fashion brand's success in the Japanese market.</p>

	<p>*</p> <p>Dynamic role with a focus on strategic stock allocation and performance improvement.</p> <p>*</p> <p>Involvement in the buying process and quarterly reviews.</p> <p>*</p> <p>Engage in weekly trade calls, contributing to action plans and identifying opportunities and risks.</p> <p>*</p> <p>Join a diverse and talented team with a commitment to sustainability and exciting growth plans.</p> <p>To apply online please click the 'Apply' button below. For a confidential discussion about this role please contact Minh Tran on +813 6832 8947.</p>
Company Info	<ul style="list-style-type: none"> - Originated in Europe, they are a leaner business in Japan with 70 people in total and 12 in office. - The brand is investing in Japan and APAC. HQ is very understanding of the local market and gives Japan full freedom to do what is best - The company is growing with a lot of chances for new ideas, innovations and suggestions from the local team
Qualifications	<p>Collaborate with Asia Merchandising to achieve planned sales and profitability through strategic stock allocation.</p> <p>Conduct weekly trade reviews, analyzing sales figures, customer reactions, and market trends.</p> <p>Participate in the buying process, planning range reviews, and carrying out quarterly buys.</p> <p>Engage in weekly trade calls with the Japan team to review performance, discuss action plans, and identify opportunities and risks.</p> <p>Conduct seasonal product market research to meet local demands and opportunities.</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 7000K - JPY 8000K