

Job Detail

Staff Level

Position Title	[Sales] Solar power generation stand manufacturer/Sales experience welcome/Foreign companies
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-14 / 2024-03-14
Job Type	Sales/AE - Manufacturing Sales Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales
Industry	Electric Power/Gas/Petroleum/Energy
Location	Asia Japan Tokyo
Job Description	<p>This is a sales position at a foreign manufacturer. Based on the list of Japanese customers that comes from the inside sales department in China, you will be responsible for sales activities, customer visits, on-site inspections, and support until the contract is concluded. We plan to work with the technology department to strengthen after-sales service and sales to existing and new customers.</p> <p>■Sales activities, customer visits, on-site inspections, and support for customers until contract conclusion (China's inside sales department will share customers who need support in Japan) *In the future, we plan to collaborate with the technology department to strengthen after-sales service and sales to existing and new customers.</p>
Company Info	<p>Our company has been involved in the solar power generation business for a long time and manufactures solar power generation frames that are both highly convenient and stable. Currently, we are expanding our business all over the world, and are number one in China in the area of exports, especially to Japan and Australia.</p> <p>By consistently implementing projects related to solar power generation frames, from design and development to installation at customer sites and after-sales follow-up, we are able to respond flexibly to customer needs, leading to business expansion.</p>
Working Hours	9:00-18:00 (Scheduled number of working hours per day: 8 hours 0 minutes)
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> Person who has some sales experience related to new energy (solar power/biomass/geothermal/snow/ice heat, etc.) Educational background: Technical college, university, graduate school graduate or above <p>[Welcome conditions]</p> <ul style="list-style-type: none"> Those who are fluent in Chinese
Japanese Level	Business Level(JLPT Level 2 or N2)
Chinese Level	Business Conversation Level
Salary	Depends on experience
	<p>【insurance】</p> <p>■ Employees' pension ■ Health insurance ■ Employment insurance ■ Worker's compensation insurance</p> <p>[Allowances]</p> <p>Overtime allowance: Actual cost yen (separately paid according to overtime hours) Commuting allowance: Actual</p>

Salary Description	<p>expenses yen (Payment based on company regulations) Bonus: Yes Timing: Once a year Amount: Previous year results: 3 months [Salary notes] Estimated monthly income JPY 330,000~JPY 400,000</p>
Holiday Description	<p>Complete 2-day weekend system *Saturdays, Sundays, and holidays Others (GW, summer vacation available) *Paid vacation: 10 days to maximum 20 days after 6 months of joining the company</p>
Nearest Station	<p>[Nearest station] Tokyo Metro Ginza Line Nihonbashi Station 2 minutes walk Approximately 2 minutes walk from Nihonbashi (Tokyo) Station D1 exit About 4 minutes walk from Kayabacho Station Exit 12 Approximately 6 minutes walk from Takaracho (Tokyo) Station A8 exit</p>