

Job Detail

Senior Level

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| Position Title | [Overseas sales of ceramic electronic components] This is a job at a company listed on the Tokyo Stock Exchange Prime (Tokyo branch). |
| Recruiter Company | Career Resource Co., Ltd. |
| Company Name | Company name is private |
| Activated / Updated | 2024-04-16 / 2024-05-08 |
| Job Type | Sales/AE - Manufacturing Sales Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales |
| Industry | Electronics, Components, and Semiconductor Manufacturing |
| Location | Asia Japan Tokyo |
| Job Description | <Job details> "Sales expansion of ceramic electronic components to overseas customers" • Sales in charge of specific customers in Europe, America, and Southeast Asia • New customer development *We will be responsible for overseas sales in fields where demand is expected to grow further in the future. *You will acquire knowledge of the company's products and will be in charge of sales mainly in Europe, America, and Southeast Asia. <Products in charge> • Ceramic electronic components (ceramic multilayer substrates, capacitors, antennas, high frequency components, etc.) |
| Company Info | ★Using the ceramic material technology we have cultivated since our founding in 1973, we are expanding our business in multiple areas such as electronic components, semiconductor-related products, and LED lighting. ★We have products with top-class global shares in high thermal conductivity substrates, and we are steadily increasing our profitability and performance through our unique differentiated product strategy. ★Companies listed on the Tokyo Stock Exchange Prime. ★Smoking is completely prohibited on the premises. |
| Working Hours | • 8:15-17:15 (Regular working hours 8 hours) Break time: 60 minutes |
| Qualifications | <MUST> ◎English proficiency above business level (Native Japanese speaker) ◎Over 3 years of overseas sales experience ◎Person with basic academic ability of university graduate or above <Welcome requirements (WANT)> ○Sales experience in the electronic parts and semiconductor industry ○People with leadership or management experience |
| English Level | Fluent (TOEIC 865-) |
| Japanese Level | Native Level |
| Salary | JPY - Japanese Yen JPY 6000K - JPY 10000K |
| Salary Description | • Annual income: 6 million yen to 10 million yen • Monthly salary: 302,000 yen to 539,500 yen • Basic salary: 302,000 yen to 539,500 yen *Normal overtime pay (however, no overtime in principle) *Overtime allowance will not be paid to those in management and supervisory positions. ■Salary increase: Once a year (April) ■Bonus: Twice a year (June, December) *Salary will be determined based on consideration of previous employment income, work experience, etc. • Complete social insurance |

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| Holiday Description | <ul style="list-style-type: none">• Complete 2-day weekend system (Saturdays, Sundays, and public holidays)• Summer vacation• Winter vacation• Paid vacation (10 to 20 days per year)• Congratulatory and condolence leave |
| Job Contract Period | <ul style="list-style-type: none">• Full-time employment *6-month trial period (no change in working conditions) |