

Job Detail

Senior Level

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| Position Title | [Sales expansion of fine ceramic parts to overseas customers]: We will expand sales of ceramic substrates, etc. to the Chinese market. |
| Recruiter Company | Career Resource Co., Ltd. |
| Company Name | Company name is private |
| Activated / Updated | 2024-04-16 / 2024-05-08 |
| Job Type | Sales/AE - Foreign Trade Sales Sales/AE - Manufacturing Sales Sales/AE - Corporate Sales |
| Industry | Electronics, Components, and Semiconductor Manufacturing |
| Location | Asia Japan Tokyo |
| Job Description | <p><Job details> "Sales expansion of fine ceramic parts to overseas customers" ・ Sales in charge of specific customers in the Chinese market ・ New customer development *We will be responsible for overseas sales in fields where demand is expected to grow further in the future. *You will acquire knowledge of the company's products and will be in charge of sales mainly in China. <Products in charge> ・ Ceramic substrate <Features> ■The company's electronic components make use of the ceramic technology it has cultivated over many years and are used in a variety of electronics fields that require reliability, such as automotive, medical, aerospace, and infrastructure businesses. ■You will be able to grasp the needs for products that make use of the company's strengths in materials, and work with the technology department to propose and expand sales of the products. In addition, it is an environment where even young people can take on challenges globally in a wide range of fields.</p> |
| Company Info | <p>★Using the ceramic material technology we have cultivated since our founding as our strength, we are expanding our business in multiple areas such as electronic components, semiconductor-related products, and LED lighting. ★We have products with top-class global shares in high thermal conductivity substrates, and we are steadily increasing our profitability and performance through our unique differentiated product strategy. ★A company listed on the Tokyo Stock Exchange Prime. ★No smoking on the premises.</p> |
| Working Hours | ・ 8:15-17:15 (Regular working hours 8 hours) Break time: 60 minutes |
| Qualifications | <p><MUST> ◎Chinese proficiency above business level ◎Over 3 years of overseas sales experience ◎Person with basic academic ability of university graduate or above <Welcome requirements (WANT)> ○English proficiency above business level ○Sales experience in the ceramics industry ○People with leadership or management experience</p> |
| English Level | Minimum Communication Level (TOEIC 225-470) |
| Japanese Level | Native Level |
| Chinese Level | Business Conversation Level |
| Salary | JPY - Japanese Yen JPY 6000K - JPY 11000K |
| | ・ Annual income: 6 million yen to 11 million yen |

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| Salary Description | <ul style="list-style-type: none"> • Monthly salary: 302,000 yen to 614,500 yen • Basic salary: 302,000 yen to 614,500 yen *Normal overtime pay (however, no overtime in principle) *Overtime allowance will not be paid to those in management and supervisory positions. ■Salary increase: Once a year (April) ■Bonus: Twice a year (June, December) *Salary will be determined based on consideration of previous employment income, work experience, etc. *Complete social insurance |
| Holiday Description | <ul style="list-style-type: none"> • Complete 2-day weekend system (Saturdays, Sundays, and public holidays) • Summer vacation • Winter vacation • Paid vacation (10 to 20 days per year) • Congratulatory and condolence leave |
| Job Contract Period | <ul style="list-style-type: none"> • Full-time employment *6 months trial period (no change in working conditions) |