

## Job Detail

Executive Level

Position Title	[Overseas planning and development] Products for next-generation robots / Saitama
Recruiter Company	Pasona Inc. Global department／株式会社パソナ グローバル事業本部
Company Name	Company name is private
Activated / Updated	2024-03-11 / 2024-04-15
Job Type	Manufacturing (Automobile/Plant Engineering/Precision Equipment) - Architect/CAD Architect/CAD Operator/Plant Architect Executive - Manager (Sales/Marketing)
Industry	Automotive and Parts Manufacturing
Location	Asia Japan Saitama
Job Description	<p>[Recruitment background] In addition to piston rings, which are our main product, the company is also focusing on developing various new products through alliances with outside companies. For this position, we are looking for a member who can be involved in the joint planning and development of new products (motor-related products) related to the robotics field with overseas alliance partners.</p> <p>[Job details]</p> <ul style="list-style-type: none"><li>■You will collect and analyze information on global (especially Chinese) market trends and technology trends related to the robotics field, and plan new product candidates.</li><li>■Information will be collected through exhibitions, seminars, and networking events both domestically and internationally.</li><li>■Once the alliance begins, we will provide accompaniment until the development stage.</li><li>■Depending on the situation, you may be able to travel to China for a month or be stationed in China for about a year.</li></ul> <p>[Development example]</p> <p>In 2023, we will launch a joint venture with a local company in China, and four people from this department are currently on loan to China. From now on, we will select new alliance partners with an eye on Europe, America, South Korea, and India.</p> <p>[Assignment location]</p> <p>Technology Management Headquarters Technology Strategy Department (Number of employees: 60 people in the headquarters / 13 people in the technology strategy department *including a total of 3 members who can speak languages) The Technology Headquarters includes the Technology Strategy Department, Patent Management Department, and New Product Development Department. &lt;Related departments&gt; Head Office Overseas Business Department (18 people in total)</p> <p>【charm】</p> <p>The Technology Strategy Department is a relatively new department that was established four years ago. Our mission is to find seeds for new business, form alliances with partner companies, and lead the development.</p> <p>[After joining]</p> <p>After joining the company, you will receive training on in-house products, individual specialized education after assignment, and deepen your knowledge of the industry and products through external seminars and manufacturer networking events. Regarding work, you will accompany experienced seniors on overseas business trips and learn through OJT such as work and negotiations with external companies.</p> <p>[What kind of person are you looking for/Attractiveness of this position]</p> <ul style="list-style-type: none"><li>■People who want to be active in new businesses with discretionary authority</li><li>■This position is an important business that the company plans to include in its medium-term management plan.</li></ul>

	We are able to be involved from the early stages and have discretion in areas that we will focus heavily on in the future, such as business investments and business integration.
Company Info	<p>[Independent auto parts manufacturer with top market share in Japan] Our business partners include not only automobile manufacturers but also all manufacturers of vehicles and machinery that use engines. The company's parts are installed in many models of fuel-efficient cars and hybrid cars. Measures against passive smoking: No smoking indoors (smoking room available)</p> <p>[Regarding the company's new business] In the future, with the spread of carbon neutrality and EV vehicles, the use of internal combustion engines is expected to peak out. The company's main product, piston rings for automobiles, is a component of automobile engines, so the current situation is that this has a large impact. Currently, the company has two pillars: "establishing a stable business foundation by strengthening existing businesses" and "focusing on creating new products and new businesses," and this position is an important project for the latter. Regarding new businesses, we are currently strengthening our research and development capabilities through open innovation, and from fiscal 2022 onwards, investments in new product fields will exceed existing businesses and account for the majority. (FY22 Existing: 1 billion / New: 1 billion We plan to continue increasing investment in new businesses in the future)</p>
Working Hours	08:00 - 17:00
Qualifications	<p>[Required requirements] Experience in one of the following</p> <ul style="list-style-type: none"> <li>■English business level or above</li> <li>■Japanese business level or higher</li> <li>■Experience involved in basic design, prototyping, evaluation, etc. of any of the following <ul style="list-style-type: none"> <li>・ Robotics (motors, actuators, control systems)</li> </ul> </li> </ul> <p>[Welcome requirements] ▼Chinese business level or above ▼Experience using JMAG-Designer, MATLAB/Simulink ▼Solidworks, Ansys Mechanical</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 7000K - JPY 10000K
Salary Description	<p>Bonus: 2 times, salary increase: once a year (April) Fully equipped with social insurance Commuting allowance, overtime allowance, family allowance, retirement allowance system, dormitory company housing System/Property accumulation savings, stock holding association, mutual aid association, GLTD insurance system, nursing care leave system, etc. Welfare benefits/single dormitories, company housing, clinics, welfare halls, gymnasiums, etc. Rental (single person) 10,000 yen/month (for family) 25,000 yen to 30,000 yen/month (8 years) Asset accumulation savings system Employee stock ownership association</p>
Holiday Description	<p>[Number of holidays per year] 120 [Holidays] Two days off per week (Saturday and Sunday), Saturdays, Sundays, holidays, 9 days in summer, 7 days during New Year's holidays 10 days after 6 months of joining the company Maximum number of days granted is 20 days, 3 to 15 days granted depending on the date of joining the company Complete 2-day week (Saturdays, Sundays, and public holidays) summer vacation winter vacation Childcare leave</p>
Job Contract Period	Full-time employment, trial period: 3 months
Nearest Station	<p>Kumagaya Station (Joetsu Shinkansen/Hokuriku Shinkansen (Tokyo - Joetsu Myoko)/Takasaki Line/Shonan Shinjuku Line (Takasaki Line - Tokaido Main Line)/Chichibu Main Line) Walk: 15 minutes, private car available/Approximately 8 minutes by car from Kumagaya Station</p>

