

## Job Detail

Senior Level

Position Title	[Japanese-Chinese-English] Overseas sales/Major medical manufacturer/5-9 million yen/Full-time employee @ Tokyo
Recruiter Company	GLOBALPOWER Inc. / 株式会社グローバルパワー
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-09
Job Type	Sales/AE - Foreign Trade Sales
Industry	Medical devices
Location	Asia Japan Tokyo
Job Description	<p>You will be working as an overseas sales representative to sell our company's eye disease testing equipment mainly to China and other Asian countries.</p> <p>① Mainly business management in China, planning and execution of regional projects</p> <p>② Planning and execution of projects with overseas partner companies</p> <p>③ Day-to-day operation support services for the assigned region</p> <p>■Region to be covered</p> <ul style="list-style-type: none"><li>・China</li><li>・ Asia (Korea, Southeast Asia, India), etc.</li></ul>
Company Info	<p>We are a solution manufacturer for medical care, agriculture, and surveying, which are the foundation of people's lives.</p> <p>■Medical care Visual acuity test equipment, fundus imager (world's top share), etc.</p> <p>■Agriculture System development to improve efficiency from planning to harvesting through agricultural automation and IT. Autopilot systems for agricultural opportunities, etc.</p> <p>■Surveying Digitalization of construction work process and development of automation system. Developing products for surveying, design, construction, and inspection, such as surveying machines and 3D scanners.</p>
Working Hours	8:30~17:15
Qualifications	<p>■Required skills</p> <ul style="list-style-type: none"><li>・ Overseas sales experience at a Japanese company (more than 3 years)</li></ul> <p>or</p> <ul style="list-style-type: none"><li>・ Experience in managing and implementing overseas business projects at a Japanese company (more than 3 years)</li><li>・ TOEIC: 800 points or more</li><li>・ Experience in creating presentation materials and proposal materials in English</li></ul> <p>■Portrait</p> <ul style="list-style-type: none"><li>・ Those who can do business overseas, especially in China and Asia (Korea, Southeast Asia, India) without hesitation, respect the positions and opinions of everyone involved, and build good and effective interpersonal relationships.</li><li>・ Those who are interested in the medical industry</li><li>・ Those who have basic PC skills</li></ul>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Chinese Level	Native Level

Salary	JPY - Japanese Yen JPY 5000K - JPY 7000K
Salary Description	<p>Monthly salary: 260,000~300,000</p> <ul style="list-style-type: none"> <li>• Salary increase: Once a year</li> <li>• Bonus: Twice a year (July and December)</li> </ul> <p>·Social insurance</p> <ul style="list-style-type: none"> <li>• Transportation expenses</li> <li>• Family allowance</li> <li>• Housing allowance</li> </ul> <p>·company cafeteria</p> <p>Such</p>
Holiday Description	<p>·Saturdays, Sundays, and holidays</p> <ul style="list-style-type: none"> <li>• Paid holidays, Golden Week, summer, year-end and New Year holidays, founding anniversary (September 1st), congratulations and condolences, refreshment leave, etc.</li> </ul> <p>*Annual holidays: 128 days</p>
Job Contract Period	Full-time employee (trial period: 6 months)
Nearest Station	Motohasunuma Station (10 minutes walk)