

Job Detail

Senior Level

Position Title	[Overseas sales]: Sales expansion of ceramic substrate products
Recruiter Company	Career Resource Co., Ltd.
Company Name	Company name is private
Activated / Updated	2024-04-16 / 2024-05-08
Job Type	Sales/AE - Foreign Trade Sales
Industry	Electronics, Components, and Semiconductor Manufacturing
Location	Asia Japan Aichi
Job Description	<p>■Job details</p> <p>"Sales expansion of ceramic substrate products"</p> <p><input type="checkbox"/> Business negotiations with overseas customers in English (Korean and Chinese may be used depending on experience)</p> <p><input type="checkbox"/> Marketing and sales expansion work in collaboration with the sales department</p> <p><input type="checkbox"/> Coordination and problem solving to facilitate collaboration between business divisions (manufacturing/development), sales divisions, and customers.</p> <p><Products in charge></p> <p><input type="checkbox"/> Ceramic thick film substrates, laminated substrates, etc.</p> <p><The fun and charm of this job></p> <p>The company's electronic components utilize the ceramic technology it has cultivated over many years and are used in a variety of electronics fields that require reliability, such as automotive, medical, aerospace, and infrastructure businesses. In a position close to manufacturing and development, you will be able to contribute to strengthening a smooth sales expansion system while cooperating with sales. Additionally, you will be able to deepen your specialized knowledge about ceramic products and the market while making use of your language skills.</p>
Company Info	<p>■We are a TSE Prime listed company that values people.</p> <p>"Companies can only hope for continued growth and development by valuing and utilizing the strengths and individuality of each person, and we believe that these should not be suppressed or distorted for the sake of the company. We hope that the growth and development of the company will lead to the happiness of not only our employees, but also the local community and many people, and we are doing our best in our daily business activities."</p>
Working Hours	<p>・ 8:15-17:15 (regular working hours 8 hours)</p> <p>*Break time: 60 minutes</p>
Qualifications	<p>■Essential requirements</p> <p>◎Sales experience for ceramic related products</p> <p>◎English proficiency above business level (writing/conversation)</p> <p>◎Conversational level Korean or Chinese ability (simple conversation, email exchange)</p> <p>◎Person with basic academic ability of university graduate or above</p> <p>■Welcome requirements</p> <p>○Those who have knowledge of ceramic products (HTCC, LTCC, ALN, SiN, alumina, etc.)</p> <p>○Engineer experience</p> <p>○Those who can communicate smoothly between customers, manufacturing, and sales departments.</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Chinese Level	Daily Conversation Level
Other Language1	Korean(Daily Conversation Level)
Salary	JPY - Japanese Yen JPY 5500K - JPY 8000K

Salary Description	<ul style="list-style-type: none"> • Annual income 5,700,000 yen - 8,300,000 yen <p>*Monthly salary: 302,000 yen to 446,000 yen</p> <p>*Basic salary: 302,000 yen to 446,000 yen</p> <p>*Normal overtime pay (however, no overtime in principle)</p> <p>*Overtime allowance will not be paid to those in management and supervisory positions.</p> <p>■Salary increase: Once a year (April)</p> <p>■Bonus: Twice a year (June, December)</p> <p>*Salary will be determined based on consideration of previous employment income, work experience, etc.</p> <ul style="list-style-type: none"> • Complete social insurance
Holiday Description	<p>■Vacation/holidays</p> <ul style="list-style-type: none"> • Paid vacation 10 to 20 days • 126 days off per year (*2023) <p>* Golden Week, summer vacation, year-end and New Year holidays, special vacation, annual paid vacation (10 days in the first year *from the 7th month)</p> <ul style="list-style-type: none"> • Complete 2-day weekend system (Saturdays, Sundays, and public holidays)
Job Contract Period	<p>·full-time employee *Trial period: 6 months (conditions during trial period: same)</p>
Nearest Station	<ul style="list-style-type: none"> • Seto City, Aichi Prefecture (Seto Factory) <p>*No smoking on the premises</p>