

Job Detail

Staff Level

Position Title	[Japanese-English Business] We are looking for people who are familiar with American culture! New corporate development business in Okinawa @ Ginowan City, Okinawa Prefecture
Recruiter Company	レバレッジズ株式会社/Leverages Co., Ltd.
Company Name	Company name is private
Activated / Updated	2024-04-10 / 2024-04-25
Job Type	Sales/AE - Service Industry Sales
Industry	Outsourcing
Location	Asia Japan Okinawa
Job Description	<p>[Job I would like you to do]</p> <p>Build relationships with sales and customers so that more people can understand our services and use them!</p> <ul style="list-style-type: none">• New business development at a new store in Okinawa!• Sales that utilizes English!• Corporate sales to English-speaking customers and all related operations (intermediation between customers and partner companies, etc.)• Development of maintenance services in Okinawa• In the future, I would like to have a job related to America!
Company Info	<p>[Company work]</p> <p>A growing company that supports customers with maintenance-related problems (request agency, cost calculation, etc.)! We do business with the top companies in the industry!</p> <ol style="list-style-type: none">1.Receive calls from customers who are having trouble with maintenance at various facilities and stores.2.Request repair and management to our partner maintenance service company3. Calculate and propose costs based on repair details etc.
Working Hours	<ul style="list-style-type: none">• 9:00~18:00• 8 hours of actual work• 60 minutes break• Overtime 15-20 hours/month
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none">• English level: Native• People who can work in Okinawa• Japanese level: N2 <p>[Welcome conditions]</p> <ul style="list-style-type: none">• Person who has sales/customer service experience• Those who enjoy communicating with people cheerfully• Those who are familiar with American culture• People who like challenges• Those who want to work in Japan for a long time
English Level	Native Level
Japanese Level	Daily Conversation Level
Chinese Level	None
Salary	JPY - Japanese Yen JPY 3500K - JPY 6000K
	<p>[Salary]</p> <ul style="list-style-type: none">• Includes 30 hours of fixed overtime• Salary increase once a year• Bonus twice a year (previous year result: 1/13 of annual salary)

Salary Description	<ul style="list-style-type: none"> 【Insurance】 ·Welfare pension insurance ·Health insurance ·Employment insurance · Industrial accident insurance 【Allowance】 · Commuting allowance: Upper limit 25,000 yen · Self-development allowance: Full amount paid upon application · Long-term vacation bonus: 100,000 yen (from the third term after experiencing two accounting periods) 【Welfare】 · Restricted stock compensation system · Relaxation facility (member resort hotel) · Long service award system · Influenza vaccination assistance · Special leave system · Maternity leave system · Nursing care leave system · Benefit participation · There is a bed in the rest room · Receive preferential treatment when purchasing a suit · Defined contribution pension system · Long refreshment vacation (up to 10 days)
Holiday Description	<ul style="list-style-type: none"> · Saturdays, Sundays, and holidays · paid holiday · Congratulatory and condolence leave · special holiday · Refreshment vacation · Annual holidays: 115 days
Job Contract Period	<ul style="list-style-type: none"> · full-time employee · Trial period: 3 months · Change in working conditions: No