

## Job Detail

Staff Level

Position Title	[Kyoto] Valve sales (mainly office work) ◇Use your English skills! ◇ Great work-life balance ♪ / No transfers / 10 hours of overtime per month, 123 days of annual vacation! Easy to communicate within the company
Company Name	KVC CO., LTD
Activated / Updated	2024-03-18 / 2024-03-28
Job Type	Sales/AE - Manufacturing Sales Sales/AE - Corporate Sales Manufacturing (Automobile/Plant Engineering/Precision Equipment) - Other
Industry	Manufacturing - Other
Location	Asia Japan Kyoto
Job Description	<p>[Job details]</p> <p>I mainly work in-house, and mainly handle estimates and orders via email and fax. In addition to receiving orders from business partners, you can also be involved in everything from business negotiations with overseas vendors to delivery management, allowing you to gain a wide range of knowledge and advance your career.</p> <p>Although there are rare visits and business trips, such as greetings to business partners at the end of the year, the work is basically an office job.</p> <p>《Customers》 Many major companies such as JGC/Toyo Engineering/Kobe Steel.</p> <p>[Number of companies in charge] Approximately 10 to 20 companies</p> <p>《After joining》</p> <ul style="list-style-type: none"> <li>• Lesson (about 2-3 days) → You will acquire knowledge of valves through accompanying sales and quotation support.</li> <li>• We provide an environment that supports you so that you can stand on your own.</li> </ul> <p>■Organizational structure: 4 sales people</p>
Company Info	<p>[Attractive points]</p> <p>《Business with major customers both domestically and internationally》</p> <p>With our ball valve technology and in-house system that can quickly respond to overseas specifications and delivery dates, we have many transactions with major domestic engineering companies! Even after delivery, we continue to do business with you by providing maintenance services.</p> <p>《An environment where you can utilize and develop your English skills》</p> <p>We accept orders from all over the world, and there are many opportunities to use English in our work. In addition, our company is a workplace where Guinean national staff members are active. There is no problem if you have English proficiency at a daily conversation level. Even if you are not confident, you can improve your English skills after joining the company!</p> <p>《Rewarding》</p> <p>One of the attractions of this job is that I get to work on large-scale projects ranging from tens of millions of yen to even hundreds of millions of yen.</p> <p>《Enriching work-life balance》</p> <p>No transfers / 122 days off per year / 10 hours of overtime per month / It's easy to take paid holidays, so you can balance work and private life. You can also work remotely if you have learned the basics of the job and the company determines that there is no problem with working remotely! (Until the 4th of the month in principle)</p>
Working Hours	<p>&lt;Working hours classification&gt;</p> <p>Flexible working hours system per month</p> <p>Total scheduled working hours during the applicable period: 159 hours 30 minutes</p> <p>Break time: 75 minutes</p> <p>Overtime work: Yes</p> <p>&lt;Standard working hours&gt;</p> <p>8:45~17:15</p> <p>&lt;Other working hours supplement&gt;</p> <p>*Average overtime hours: 10 hours *Variable work system/total monthly working hours 145-159.5 hours</p>

Qualifications	<p>■Required conditions:</p> <ul style="list-style-type: none"> <li>Corporate sales experience</li> </ul> <p>■Welcome conditions:</p> <ul style="list-style-type: none"> <li>English at beginner level (or above daily conversation level)</li> <li>*Those who can read or make the effort to communicate in English through documents, emails, and phone calls</li> <li>Experience with a machinery/parts manufacturer or a trading company that handles machinery products</li> <li>Valve/pump sales experience</li> <li>Those who have knowledge of valves and pumps</li> </ul> <p>&lt;Language skills&gt; Requirement: Beginner English</p> <p>&lt;Required qualifications&gt; Welcoming conditions: Ordinary car license 1st class</p>
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 3000K - JPY 4500K
Salary Description	<p>&lt;Planned annual income&gt; 3.3 million yen - 4.5 million yen</p> <p>&lt;Wage form&gt; monthly salary system</p> <p>&lt;Wage breakdown&gt; Monthly salary (basic salary): 200,000 yen to 255,000 yen Fixed overtime allowance/month: 42,750 yen to 54,525 yen (fixed overtime hours 25 hours 0 minutes/month) Overtime pay for excess overtime work will be paid additionally.</p> <p>&lt;Monthly salary&gt; 242,750 yen - 309,525 yen (including uniform allowance)</p> <p>&lt;Salary increase&gt; Yes</p> <p>&lt;Overtime allowance&gt; Yes</p> <p>&lt;Salary supplement&gt; *Decisions will be made based on age, experience, and previous salary. *In addition to the monthly salary, eligible employees will receive family allowances and position allowances. ■Salary increase: Once a year in July ■Bonus: Twice a year</p> <p>Wages are only a guideline amount and may change depending on the selection process. Monthly salary (monthly) includes fixed allowances.</p>
Holiday Description	<p>2 days off per week (holidays are Saturdays, Sundays, and holidays) From 10 days of annual paid vacation (minimum number of days is the number of days granted after 6 months have passed since joining the company) Number of holidays per year: 122 days</p> <p>■Five-day week (Saturday, Sunday, holidays) *Working on Saturdays twice a year (end of July and end of January/for inventory) ■Summer (4-5 days), year-end and New Year holidays (7-9 days), paid, etc. *Summer vacation and New Year holidays vary depending on the year.</p>
Job Contract Period	<p>&lt;Supplementary information on employment type&gt; Determined period: None &lt;Trial period&gt; Three months *Fixed overtime allowance will be paid after the expiration of the trial period (3 months). *During the trial period, extra wages will be paid according to actual overtime hours (time-based system). *Monthly salary/basic salary ¥200,000~/month</p>
Nearest Station	<p>main office Address: 45-1 Nishinakacho, Kisshoin Nishinosho, Minami Ward, Kyoto City, Kyoto Prefecture Nearest station to work: JR Tokaido Main Line/Nishioji Station Countermeasures against passive smoking: There are areas where smoking is allowed on the premises.</p>

