

## Job Detail

Staff Level

Position Title	[Technical Sales] Factory Sales/Overseas Agency Sales/For those interested in electricity and machinery@@Osaka
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-02-22 / 2024-03-07
Job Type	Sales/AE - Manufacturing Sales Sales/AE - Corporate Sales Sales/AE - Foreign Trade Sales
Industry	Electronics, Components, and Semiconductor Manufacturing
Location	Asia Japan Osaka
Job Description	<p>Orders for our company, which handles our own products with the top market share in Japan, continue to increase, and in order to meet the needs of even more customers, you will formulate product plans based on understanding customer needs.</p> <p>Responsible for overseas sales and trading of our own products (ultrasonic dust removers, tenter clip chains, explosion-proof static eliminators, etc.) and resale products (Mitsubishi Kiki products, etc.) and management of overseas agencies (mainly in Taiwan and China). I'll leave it to you.</p> <p>[Customer in charge] Electronic component manufacturers, LCD panel manufacturers, paper processing manufacturers, plastic film manufacturers, equipment machinery manufacturers, etc.</p> <p>[About the department] Factory sales department: 8 people 1 executive, 4 sales people (1 man in his 50s, 2 men in his 40s, 1 man in his 30s), 3 business people (1 woman in her 60s, 1 woman in her 50s, 1 woman in her 40s)</p>
Company Info	<p>[Characteristics of our company] Since our founding in 1961, we have been comprehensively working on everything from the development to sales of various devices and control equipment for the web industry and the electronic materials industry, with a multifaceted perspective on labor and resource conservation.</p> <p>We boast top-class domestic market shares for tenter clips (75% domestic market share), cleaning system products such as ultrasonic cleaners, electrostatic printing equipment, and clip chains. We are the only domestic manufacturer of electrostatic printing equipment. These products are used in a variety of products as parts of industrial machinery. For example, tenter clips and clip chains are used in high-performance plastic film production lines, and ultrasonic cleaners are used in LCD panel manufacturing equipment. We also manufacture and sell meandering correction devices, explosion-proof static electricity eliminators, etc.</p>
Qualifications	<p>■Required requirements:</p> <ul style="list-style-type: none"><li>• Experienced corporate sales</li><li>• Regular car license holder</li><li>• Those who have experience in sales, industrial equipment, or sales through sales agents.</li></ul> <p>&lt;Final educational background&gt; Graduate school, university, junior college, vocational school/various school, technical college, high school graduate or above</p> <p>■Welcome requirements: Those who can speak Chinese and English (For use in sales at distributors)</p>
English Level	Business Conversation Level (TOEIC 735-860)

Japanese Level	Native Level
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 4500K - JPY 5500K
Salary Description	<p>&lt;Welfare benefits&gt;  Social insurance: Fully equipped with various social insurance (health insurance, welfare pension insurance, employment insurance, workers' compensation insurance)  Retirement benefit system: Target: 1 year or more of service / no re-employment system</p> <p>&lt;Education system/qualification supplement supplement&gt;  ■ Learning with catalogs and training materials  ■ In-house products undergo training at the factory (including technical training)  ■ OJT with senior sales staff</p> <p>&lt;Other supplements&gt;  ■ Overseas training system  ■ Company-specific lifetime pension system (up to 100,000 yen/month depending on years of service)  ■ SUN MEMBERS (resort hotels in various locations) membership</p> <p>&lt;Allowance&gt;  Commuting allowance: Full payment for 2km or more from work location  Family allowance: 15,000 yen for spouse, 7,500 yen for child/person  Housing allowance: 8,500 yen to 17,000 yen per month (depending on age, spouse, etc.)</p> <p>&lt;Estimated annual income&gt;  Minimum annual income JPY 4,700,000 - Upper limit annual income JPY 5,300,000, Lower limit monthly income JPY 265,000 - Upper limit monthly income JPY 300,000,</p>
Holiday Description	<ul style="list-style-type: none"> <li>• Two-day weekend system (holidays are Saturdays, Sundays, and holidays)</li> <li>• Annual paid vacation 10 to 20 days  (The minimum number of days is the number of days granted after 6 months have passed since joining the company)</li> <li>• Number of holidays per year: 122 days/Saturdays, Sundays, holidays, Golden Week, summer vacation, year-end and New Year holidays, paid holidays, condolence leave</li> </ul> <p>*During busy periods, you may be required to work on Saturdays, in which case you will be paid a holiday work allowance.</p>
Nearest Station	Nearest station: JR Loop Line/Taisho Station (10 minutes by bus (in front of Chuo Gakko) or taxi from JR Taisho Station)