

Job Detail

Staff Level

Position Title	Career Advisor/Recruiting Advisor Aim for an annual income of 10 million yen! We are looking for a CA/RA who will play a central role in our recruitment business specializing in the field of foreign engineers.
Recruiter Company	JELLYFISH, INC / 株式会社JELLYFISH
Company Name	Company name is private
Activated / Updated	2024-05-10 / 2024-05-10
Job Type	Consulting - Recruitment Consulting Consulting - HR Consulting Sales/AE - HR Sales
Industry	Employment Agency
Location	Asia Japan Tokyo
Job Description	<p>[Business Description] We focus on specialized technical fields such as IT, machinery, electrical/electronics, embedded control, and robotics, and provide support to large and growing companies in recruiting talented foreign engineers from around the world. This field is constantly changing and growing with the advancement of technological innovation. Our clients are looking for the best talent to stay competitive in this environment and even go beyond.</p> <p>[Job Description] ◎Career Advisor As a career advisor, you will be required to play a role that goes beyond just giving advice. Your mission is to use your strong sales skills and insight to discover talented, highly skilled talent from around the world and successfully connect their careers with the needs of our client companies. This position is a very important role in which your sales skills will directly link to the success of both the company and the candidate.</p> <p>◎Recruiting Advisor As a corporate sales representative for companies leading advanced industries such as IT, machinery, electrical/electronics, embedded control, and robotics, you will be involved in listening to needs and proposing candidates. Your mission is to grow together with our business partners and provide new value to the market through building strong relationships with customers.</p>
Company Info	<p>Recruitment background: Currently, we are running a recruitment business specializing in the fields of global human resources and engineers. With the goal of achieving our mission of "maximizing opportunities," we provide opportunities for talented global human resources to industries that are currently and will definitely grow in the future, as well as industries with high market value and significant labor shortages. We are working to establish Currently, we are mainly focusing on web engineers, but we have already expanded our field to mechanical/electrical/semiconductor engineers, and we are currently expanding our business with an eye on developing foreign companies in the future. We are looking for members to help us gain a larger share in areas where we have a strong focus on educational activities to retain and utilize global human resources, and new market development, and where intervention value is high.</p>
Working Hours	<p>10:00~19:00 • Flex system available (as a general rule, starts six months after joining the company) • 9 hours including core time (10:00-17:00) *60 minute break *We recommend that employees do not work overtime.</p> <p>• Holidays/Vacation Full two-day weekend system (Saturday, Sunday, and holidays) Holidays, paid holidays, year-end and New Year holidays, condolence leave, years of service leave (granted based on years of service)</p>

Qualifications	<p>Experience: Sales experience is preferred</p> <p>Skills: Communication and negotiation skills Ability to develop new clients and maintain relationships with existing clients Project and task management skills Problem-solving and critical thinking</p> <p>Personal attributes: Proactive and teamwork-oriented High problem-solving skills and flexibility to adapt to change</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 3500K - JPY 8000K
Salary Description	<ul style="list-style-type: none"> • Full social insurance coverage (health insurance, welfare pension, employment insurance, workers' compensation) • Transportation allowance (up to 20,000 yen) • Housing allowance (30,000 yen if you live within a 3km radius of the office *can be selected with transportation allowance) • Relocation support system (provided if you need to move to a new place for commuting *conditions apply) • Laptop PC and company smartphone provided • Bonus for years of service • Visa support • Book purchase support system
Holiday Description	<p>Full two-day weekend system (Saturday, Sunday, and holidays)</p> <p>Holidays, paid holidays, year-end and New Year holidays, condolence leave, years of service leave (granted based on years of service)</p>
Job Contract Period	Full-time employee * Trial period available (6 months *according to company regulations)
Nearest Station	<p>■ 7 minutes walk from JR Gotanda Station</p> <p>■ 7 minutes walk from Toei Asakusa Line Gotanda Station</p> <p>■ 9 minutes walk from Tokyu Meguro Line Fudomae Station</p> <p>※ Hybrid system (2 days in the office/3 days remote work) from 6 months after joining the company</p> <p>※ In principle, you will come to the office until 6 months after joining the company</p>