

## Job Detail

Senior Level

Position Title	[Sales Planning/Marketing] Narita Private Jet Business
Recruiter Company	Dimple Co., Ltd.
Company Name	Company name is private
Activated / Updated	2024-04-26 / 2024-05-08
Job Type	Planning/Marketing/PR - Planning/Marketing Hospitality Business Specialists - Travel Industry Related Sales/AE - Luxury Item Sales
Industry	Tourism/Hotels, Lodging/Restaurant, Food Services
Location	Asia Japan Tokyo
Job Description	<p>[Business content]</p> <ul style="list-style-type: none"> <li>• Sales promotion and support for customers, general corporations, agents, etc. in the private jet business</li> <li>• Responding to inquiries and usage applications by email and telephone</li> <li>• Payment and other administrative tasks, web management</li> <li>• Other sales/marketing related duties</li> </ul> <p>*Details of the job offer will be provided at the time of interview.</p>
Company Info	<ul style="list-style-type: none"> <li>- Responsible for sales and marketing of new businesses in our group's aviation business, which plays a major role in contributing to society. You will be responsible for your role.</li> <li>• You can work in a stable environment of a company listed on the TSE Prime.</li> <li>- There are many opportunities to report directly to management, and you can work with high motivation.</li> <li>- Acquire a wide range of knowledge and skills related to management in general.</li> </ul>
Working Hours	9:00-17:45 (Regular working hours 7 hours 45 minutes) Break time: 60 minutes (between 11:30-13:30)
Qualifications	<p>[Required]</p> <p>Those who meet both of the following ①②</p> <p>① Approximately 10 years of sales experience (agency sales, corporate sales, individual sales) in the travel and tourism industry (accommodation, airline, travel industry)</p> <p>② English proficiency (reading and writing: level at which you can exchange emails in English)</p> <p>【welcome】</p> <ul style="list-style-type: none"> <li>• Experience in property room sales for foreign-affiliated/global hotel chains. Or experience in passenger sales for foreign airlines and major airlines such as ANA and JAL.</li> <li>• Business level English conversation. Reading and writing: English contract level</li> <li>• Marketing experience at an airline company</li> <li>• Work experience related to luxury brand and customer marketing</li> <li>• Land operator experience for inbound foreigners</li> <li>• Experience related to sales and marketing such as the following: public relations RP experience, web marketing experience, trade fairs</li> </ul> <p>Experience in exhibitions and business negotiations, contract work, payment work</p> <ul style="list-style-type: none"> <li>• drivers license</li> </ul> <p>[Supplementary requirements]</p> <p>If you only have the following experience, you are not eligible to apply. Group travel experience only, OTA (online travel agency) experience only, foreign inbound experience only.</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 5500K - JPY 11000K
	<ul style="list-style-type: none"> <li>• Estimated annual income: 5.28 million to 10.88 million yen (determined</li> </ul>

Salary Description	<p>according to company regulations based on experience, etc.)</p> <ul style="list-style-type: none"> <li>• For non-managerial positions, overtime allowance will be paid separately.</li> <li>- Managers and supervisors are not eligible for overtime pay.</li> </ul> <p>Retirement allowance: Yes (corporate defined contribution pension)          Bonus: Yes for full-time employees.          *Temporary employees do not receive bonuses or retirement benefits.</p>
Holiday Description	<p>Complete five-day work week (Saturdays, Sundays, and holidays)          *Possibility of working on holidays. If you have to work on a holiday, the holiday will be transferred to a weekday.</p>
Job Contract Period	Full-time or contract employee
Nearest Station	5 minutes walk from Tokyo station