

## Job Detail

Staff Level

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| Position Title      | Used in Chinese ★ [Overseas business trip available] Overseas sales for a food trading company / Good performance / Listed on TSE Standard / Over 120 days off per year!   |
| Company Name        | O'will Corporation   |
| Activated / Updated | 2024-04-24 / 2024-04-24  |
| Job Type            | Sales/AE - Foreign Trade Sales<br>Sales/AE - Corporate Sales   |
| Industry            | Wholesale Trade/Import-Export  |
| Location            | Asia Japan Tokyo   |
| Job Description     | <p>■Business content:<br/>You will be responsible for both A and B below in cooperation with the administrative staff.</p> <p>A [Purchase operations]<br/>①Purchasing of food/beverage raw materials and their quality control<br/> <ul style="list-style-type: none"> <li>You will be responsible for purchasing existing products that our company imports from China (oolong tea, jasmine tea, canned fruits (yellow peaches, grapes, etc.), etc.), witnessing production, factory audits, contract negotiations, price negotiations, etc. .</li> <li>- Regarding quality control, there is a department in charge of quality management, but it is necessary for employees to acquire basic knowledge regarding quality control of the products they are responsible for.</li> </ul> ② Developing new food/beverage raw material suppliers in China<br/> <ul style="list-style-type: none"> <li>We will also develop suppliers that handle raw materials that match the quality and price required by our customers, and we will also help you discover raw materials that we have never handled before.</li> </ul> <p>B [Sales expansion work]<br/>As mentioned above, we will sell the products we have purchased ourselves to manufacturers in Japan. In some cases, we are required to stably deliver what our customers have requested, and in other cases, we may propose products that we have discovered ourselves.</p> <p>*The following department will be determined based on the applicant's wishes and suitability.</p> <p>■Business details:<br/>&lt;1st Sales Department 2nd Section&gt; (Chinese tea)<br/><br/>&lt;2nd Sales Department 2nd Section&gt; (Agricultural processed products such as canned fruits)</p> <p>*Basically, we purchase from overseas and sell within Japan.</p> </p> |
| Company Info        | <p>[Characteristics of the company]<br/>(1) Strengths: We are an "independent" and "multifunctional trading company" that combines the detailed responsiveness of a specialized trading company with the comprehensive strength of a major trading company. We continue to grow by leveraging our three strengths: "procurement ability," "top class market share," and "independence."<br/>(2) Wide range of products and customers: We handle 8,000 items and have 500 suppliers and customers.<br/>(3) Future outlook...We will continue to refine our wide range of functions and expertise, and aim to expand our business globally as a unique and unique trading company.</p> <p>1st Sales Department Section 2 (Department in charge of Chinese tea) ⇒ Manager: Male in his 40s, Chief: Male in his 40s (Chinese nationality), Chief female in her 50s + Office staff: Female in her 40s</p> <p>2nd Sales Department Section 2 (processed agricultural products such as canned fruits) ⇒ Manager: Male in his 30s, Supervisor: 3 males in his 30s, No position: Female in his 20s + Administration: 1 female in her 40s, 3 females in her 30s 1</p>  |

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|                     | <p>person, part-time 1 person<br/>*There are four Chinese nationals in the company (2 men, 2 women).</p> <p>*Countermeasures against passive smoking: There are areas where smoking is allowed indoors.</p>   |
| Working Hours       | <p>9:30-18:00 (Regular working hours: 7 hours 30 minutes)<br/>Break time: 60 minutes (12:00-13:00)<br/>Overtime work: Yes</p> <p>*Overtime: 15-25 hours/month, with busy periods</p>  |
| Qualifications      | <p><b>【Prerequisite】</b></p> <ul style="list-style-type: none"> <li>• University or graduate school graduate or above</li> <li>• More than 3 years of corporate sales experience using Chinese and Japanese</li> <li>• Japanese/Chinese business level</li> </ul> <p>[Welcome conditions]</p> <ul style="list-style-type: none"> <li>• More than 1 year of experience working in a trading company or food industry</li> </ul>  |
| English Level       | Minimum Communication Level (TOEIC 225-470)   |
| Japanese Level      | Fluent(JLPT Level 1 or N1)  |
| Chinese Level       | Fluent  |
| Salary              | JPY - Japanese Yen JPY 5000K - JPY 6000K  |
| Salary Description  | <p>5,000,000~5,800,000<br/>*Includes 20 hours of overtime pay<br/>(Monthly: 278,000-320,000)</p> <p>Commuting allowance, health insurance, welfare pension insurance, employment insurance, workers' compensation insurance, retirement allowance system</p> <p>&lt;Supplementary information on each allowance/system&gt;<br/>Salary increase: Yes<br/>Overtime pay: Yes<br/>Commuting allowance: paid up to a monthly limit of 150,000 yen<br/>Social insurance: No additional information<br/>Retirement benefit system: Reemployment system available. 401K.</p> <p>&lt;Retirement age&gt;<br/>60 years old</p> <p>&lt;Education system/qualification assistance supplement&gt;<br/>For several months after joining the company (the period may vary depending on the employee's experience and skills, etc.), training and handover will be provided at the head office. Mainly OJT.</p> <p>&lt;Other supplements&gt;<br/>Employee stock ownership plan, sanatorium (Atami)<br/>■There are two bonuses (June and December).</p> |
| Holiday Description | <p>Complete 2-day week (holidays are Saturdays, Sundays, and holidays)<br/>10 to 20 days of annual paid leave (minimum number of days is the number of days granted after 6 months have passed since joining the company)<br/>Number of holidays per year: 120 days</p> <p>Holidays: 2 days off per week (Saturday and Sunday), holidays<br/>Holidays: Year-end and New Year holidays (December 31st to January 3rd), celebrations and condolences, special holidays<br/>*First year paid vacation: 10 days (however, the number of days granted varies slightly depending on the timing of joining the company)</p>  |
| Nearest Station     | Work location nearest station: Ginza Line/Hanzomon Line/Aoyama-itchohome Station  |