

## Job Detail

Manager Level

Position Title	Logistics consultant (manager)
Recruiter Company	iHOLON Co.,Ltd
Company Name	Company name is private
Activated / Updated	2024-05-13 / 2024-05-13
Job Type	Consulting - Business Consulting/Think Tank Consulting - Other Logistics/Retail/Consumer/Fashion - Buyer/Warehouse Logistics
Industry	Consulting - Other
Location	Asia Japan Tokyo
Job Description	<p>[Project overview] The GBD Division is our new business development department, and our mission is to create new business pillars for our company. We would like you to take on the role of business development manager, who will work with you to make proposals and build a team together during the division's founding period.</p> <p>This time, we are looking for a manager who will be responsible for business development for logistics consulting services. As a logistics professional, we handle a wide range of logistics issues faced by logistics companies, including strategy formulation, problem solving, and system implementation (requirements definition and project management). We would like to have you involved in the development of products that utilize our digital technology and the planning and consideration of new services.</p> <p>As a pre-sales person, I would also like to entrust proposal work to logistics clients.</p> <p>[Main duties]  <ul style="list-style-type: none"> <li>Logistics consulting/system proposal work</li> <li>Logistics consulting services (issue hearing, strategy formulation, problem solving, system requirements definition, project management)</li> <li>IT product planning with our group company Pactera Technology Japan Co., Ltd.</li> <li>Planning verification and introduction of new services</li> </ul> </p> <p>[Main role]  <ul style="list-style-type: none"> <li>Participation in proposal activities as pre-sales, customer development/negotiations</li> <li>Delivery of logistics consulting services</li> <li>Project Management</li> <li>Product development and new services from a logistics professional perspective</li> <li>Creating a culture and organizational management for GBD, a new department</li> </ul> </p>
Company Info	<p>[Department introduction] The Global Business Development Division (GBD) is a new department established this year with the aim of realizing the commercialization of new businesses within our company. In addition to logistics, a separate team is also working on carbon neutrality as a new business. We are also based in China, and by linking the trends and technological advantages of Japan and China, we provide companies with the latest and most suitable solutions at both their Japanese headquarters and Chinese offices. We are building a system to provide services.</p>
Working Hours	<p>[Standard working hours] 9:00-17:30/7 hours 30 minutes (1 hour break) *Based on client operating hours</p>
	<p>[Required] Experience with any of the following  <ul style="list-style-type: none"> <li>Experience in the logistics industry, manufacturer logistics, in-house logistics, etc. (more than 5 years)</li> </ul> </p>

Qualifications	<ul style="list-style-type: none"> <li>• Those who have experience in upstream processes from business analysis to requirements definition in the development of logistics systems (5 years or more)</li> <li>• Those who have consulting experience related to domestic logistics and warehouse management at a consulting company (more than 5 years)</li> <li>• Person who has experience in phases related to purchasing, procurement, and shipping in the manufacturing industry (5 years or more)</li> </ul> <p><b>【welcome】</b></p> <ul style="list-style-type: none"> <li>• Experience in developing warehouse-related systems such as WMS and WCS</li> </ul> <p>[Image of the person you are looking for]</p> <ul style="list-style-type: none"> <li>• People who are willing to communicate with stakeholders from various positions</li> <li>• People who have a sense of ownership, can take action on their own, and can think of and provide solutions for solutions on their own.</li> <li>• People who are positive, enjoy their new environment, and can improve themselves</li> </ul>
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 9000K - JPY 13000K
Salary Description	<p>Salary increase timing/once a year, promotion timing/twice a year</p> <ul style="list-style-type: none"> <li>• Commuting allowance *Company regulations apply</li> <li>• Single assignment allowance *Company regulations apply</li> <li>• Relocation expenses subsidized *Company regulations apply</li> </ul> <p>[Social insurance] Health insurance, welfare pension, workers' compensation insurance, employment insurance</p> <p><b>【Welfare】</b></p> <ul style="list-style-type: none"> <li>• Life plan allowance (defined contribution pension)</li> <li>• Regular health checkup</li> <li>• Marriage, childbirth gift money</li> <li>• e-learning</li> <li>• Technical qualification acquisition subsidy system</li> <li>• External training attendance system</li> <li>• Relocation support upon joining the company (100,000 yen relocation allowance, etc.) *Regulations apply</li> <li>• In-house events</li> <li>• Employee introduction system</li> <li>• President's treat vending machine</li> <li>• Free clothing</li> </ul>
Holiday Description	Two days off per week (Saturday and Sunday), holidays, year-end and New Year holidays, paid holidays, special holidays for congratulations and condolences, etc.
Job Contract Period	full-time employee