

Job Detail

Senior Level

Position Title	[Global environment] Real estate agents and foreign customers are the main customers
Company Name	Housing Japan K.K.
Activated / Updated	2024-05-08 / 2024-05-08
Job Type	Sales/AE - Construction/Real Estate Sales
Industry	Real Estate/Property Management/Facility Management
Location	Asia Japan Tokyo
Job Description	<p>Attractive points</p> <ul style="list-style-type: none"> ★Global environment with 30% foreigners ★You can use your English because most of the customers are foreigners ★There are company parties every season <p>You will be in charge of real estate sales and purchases mainly for the wealthy.</p> <p>■Attractive environment for those with experience in the real estate industry:</p> <ul style="list-style-type: none"> • Mainly in central Tokyo (especially undisclosed information such as land, detached houses, luxury condominiums, and whole building profits in the five main wards) • Mainly wealthy people from Japan and abroad will be negotiated. • Since sales are entirely based on response, there is no cold calling. • Since the closing amount is large, rather than taking on cases every month, you will carry out solid sales activities and aim to close large transactions at about one every two months.
Company Info	<p>More than 30% of our employees are foreign nationals, and approximately 80% are bilingual. Our talented employees are constantly thinking about the growth of the team and the company, and are actively engaged in appropriate work that allows each individual to take advantage of their individual characteristics, individuality, and talents. Share discussions and ideas. We have a large number of female employees, who utilize their individual abilities and experience to play an active role regardless of gender, age, or nationality.</p> <p>Although we are Japanese, we have an open company culture that makes us feel like we are a foreign company.</p>
Working Hours	9:30~18:30
Qualifications	<p>■Required conditions:</p> <ul style="list-style-type: none"> • Those who have experience in the real estate industry, especially sales and sales. <p>■Welcome conditions:</p> <ul style="list-style-type: none"> • Those who have real estate qualification (real estate allowance available) • English level at business level or above (required for international intermediaries, not required for domestic intermediaries)
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 4500K Over
Salary Description	<p>Full social insurance coverage (Tokyo Real Estate Industry Health Insurance Association)</p> <p>Bonus: twice a year (April, October)</p> <p>Corporate defined contribution pension plan</p> <p>Transportation expenses fully covered</p> <p>Paid vacation (from the 10th)</p> <p>Company trip (Ishigaki Island, etc.)</p> <p>Summer vacation</p> <p>Paid vacation</p> <p>Childcare leave</p>

	Celebration and condolence leave
Holiday Description	Wednesdays, Sundays, holidays 10+ paid days Summer vacation Winter vacation Paid vacation Condolence leave Childcare leave Sick leave