

Job Detail

Entries Level

Position Title	Challenge SDGs business at a global company! Recruiting overseas sales staff who can utilize Chinese skills
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-04-10 / 2024-04-15
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales Consulting - Marketing and PR Consulting
Industry	
Location	Asia Japan Shiga Asia Japan Tokyo
Job Description	<p>[Job summary]</p> <ul style="list-style-type: none"> Overseas sales...Following up existing corporate customers (information provision, etc.), developing new corporate customers (problem-solving solution sales) Market research Visits to domestic suppliers, negotiations with processing companies, etc. <p>[Details of work details]</p> <p>As an overseas sales representative, you will be responsible for following up on existing customers, developing new customers, conducting market research, and negotiating with domestic suppliers. Our sales focus is mainly on existing customers, but we also develop new customers, and our customer base is diverse. I travel on business about once every three months, and am mainly in charge of China. After joining the company, you will undergo training at the Shiga Prefecture head office for three months, and then begin work at the Tokyo branch. The department is made up of six people and is focused on expanding the plastic recycling network both domestically and internationally. The company specializes in recycling waste plastic and aims to implement a circular economy with its domestic and international locations and partner companies.</p>
Company Info	■Business details: Plastic recycling/total production
Working Hours	8:45-17:45 (Regular working hours: 8 hours 0 minutes) Break time: 60 minutes Overtime work: Yes <Other working hours supplement> ■Overtime: Average of less than 20 hours/month
Qualifications	<p>【Prerequisite】</p> <p>All of the following are required</p> <ul style="list-style-type: none"> Person who has sales experience Business conversation level Chinese <p>Foreign nationals</p> <ul style="list-style-type: none"> Japanese level of JLPTN1 or higher <p>[Welcome conditions]</p> <ul style="list-style-type: none"> Experienced in material-related and plastic-related industries Business conversation level English Experience creating materials/proposals and making presentations using Office (Excel, Word, PowerPoint) is expected.
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 4000K - JPY 5000K

Salary Description	<p><Supplementary information on each allowance/system> Social insurance: *Complete social insurance Health insurance, welfare pension insurance, employment insurance, workers' compensation insurance <Paternity leave taken> Yes (100% return rate after childcare leave) <Supplementary education system/qualification assistance> OJT training <Other supplements> ■Resort facility (Resort Trust corporate member) ■Personnel evaluation system ■In-house award system ■Health checkup ■Commuting allowance: Upper limit 40,000 yen <Salary notes> Salary increase: Once a year (July) Bonus: Twice a year (July and December) Estimated monthly income: JPY 264,200 - JPY 333,300 Estimated annual income: JPY 4,000,000 - JPY 5,000,000</p>
Holiday Description	<p>Complete 2-day week (holidays are Saturdays, Sundays, and holidays) 10 to 20 days of annual paid leave (minimum number of days is the number of days granted after 6 months have passed since joining the company) Number of holidays per year: 126 days</p> <p>Complete 2-day week (Saturday, Sunday, holidays) Summer, New Year holidays, special holidays, pre- and post-natal leave, Golden Week holidays</p>