

## Job Detail

Senior Level

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| Position Title      | [Senior Associate] New energy field that is growing rapidly/Research and strategic consulting for a small number of elites/Possible to play an active role globally  |
| Recruiter Company   | Leverages Career China Co., Ltd  |
| Company Name        | Company name is private  |
| Activated / Updated | 2024-03-06 / 2024-03-07  |
| Job Type            | Planning/Marketing/PR - Research & Analysis<br>Consulting - Business Consulting/Think Tank<br>Planning/Marketing/PR - Other  |
| Industry            | Consulting - Other   |
| Location            | Asia China Shanghai  |
| Job Description     | <p>[Job summary]<br/>Due to business expansion, we are hiring for the position of Senior Associate. It is necessary to detect trends and anomalies in large amounts of data and derive insights from them.<br/>In order to improve the client's business based on these insights, this position requires various skills such as project management, team leadership, client relationship management, and strategic planning skills.</p> <p>We are a business development consulting and research company targeting companies across the new energy/decarbonization/digitization &amp; energy industry value chain. We regularly publish industry research reports and news articles covering market trends such as hydrogen/renewable energy/battery/sustainability in China.<br/>We work with clients from top-tier Japanese companies (Toyota Motors, Mitsubishi, Panasonic, Mitsui &amp; Co., etc.) and some European/US/Asian companies to enter the Chinese market, form strategic alliances with Chinese companies, and M&amp;A. We support important decision-making, such as:</p> <p>The areas of expertise are as follows.<br/>China's new energy, China's hydrogen energy, renewable energy, clean energy, carbon credits, batteries, digitalization, carbon neutrality, electricity market</p> <p>【job description】</p> <ul style="list-style-type: none"> <li>• Conduct fact-based analysis, primary research, and direct interviews</li> <li>• Creation of research report</li> <li>• Response to existing customers and new customers</li> </ul> |
| Company Info        | <p>We are a business development consulting and research company targeting companies across the new energy/decarbonization/digitization &amp; energy industry value chain. We regularly publish industry research reports and news articles covering market trends such as hydrogen/renewable energy/battery/sustainability in China.<br/>We work with clients from top-tier Japanese companies (Toyota Motors, Mitsubishi, Panasonic, Mitsui &amp; Co., etc.) and some European/US/Asian companies to enter the Chinese market, form strategic alliances with Chinese companies, and M&amp;A. We help you make important decisions such as</p> <p>Areas of expertise are:<br/>China's new energy, China's hydrogen energy, renewable energy, clean energy, carbon credits, batteries, digitalization, carbon neutrality, electricity market</p>   |
| Qualifications      | <p>【Prerequisite】</p> <ul style="list-style-type: none"> <li>• Strong quantitative/qualitative analytical skills</li> <li>• Japanese native speaker level, English business level (TOEIC 900 score target)</li> </ul> <p>*Even better if you can speak Chinese</p> <ul style="list-style-type: none"> <li>• Those with experience or career aspirations in the research and consulting field.</li> </ul> <p>[Welcome conditions]</p> <ul style="list-style-type: none"> <li>• People with extensive knowledge and expertise in related industries are welcome.</li> </ul>  |
| English Level       | Business Conversation Level (TOEIC 735-860)  |

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|---------------------|--|
| Japanese Level      | Native Level   |
| Salary              | CNY - Chinese Yuan Renminbi CNY 348K - CNY 492K  |
| Salary Description  | <p><b>【Welfare】</b></p> <ul style="list-style-type: none"> <li>• Various allowances (individual team building budget, lunch/dinner with colleagues, etc.)</li> <li>• Gift card/coupon</li> <li>• Official company events (Disney on weekdays), etc.</li> </ul> <p>[Salary notes]</p> <ul style="list-style-type: none"> <li>• Salary</li> </ul> <p>Lower limit 18,000 ~ Upper limit 25,000</p> <p>[Salary increase]</p> <ul style="list-style-type: none"> <li>• Promotion system based on performance</li> </ul> <p><b>【bonus】</b></p> <ul style="list-style-type: none"> <li>• Year-end bonus available (2 months' worth of basic salary multiplied based on personal KPI and company KPI)</li> <li>• Discretionary bonus available</li> </ul> <p><b>【remarks】</b></p> <ul style="list-style-type: none"> <li>• Includes social insurance and housing funds.</li> <li>• There are no restrictions on family register.</li> </ul> |
| Holiday Description | Paid vacation: 15 days a year  |