

Job Detail

Staff Level

Position Title	[Overseas Sales (Taiwan)] Effective in English and Chinese/Japanese Prime Listed Manufacturer/Overseas Sales
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-07
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales Sales/AE - Manufacturing Sales
Industry	
Location	Asia Japan Hyogo
Job Description	<p>~ Listed on TSE Prime / Equity ratio over 50% / Pioneer company in the environmental conservation and energy plant fields / Contributing to CO2 reduction with unique technology / 129 days off per year ~</p> <p>Our company, which manufactures boilers and combustors, which are the core technologies of waste incineration plants, using our own technology, will be responsible for overseas sales of energy plants. Please rest assured that after joining the company, we will provide on-the-job training depending on your experience.</p> <p>■Specifically:</p> <ul style="list-style-type: none"> • Sales activities for waste-to-energy plants in Taiwan • Sales activities for biomass power generation plants for Southeast Asia, mainly Thailand • Presentation work to obtain plant orders, etc. <p>*There is a possibility that he will live at the Taipei branch in the future, and we hope that he will also play an active role as the branch manager.</p> <p>■Working style:</p> <ul style="list-style-type: none"> • There will be no transfers immediately after joining the company. Work areas can be negotiated to suit your family and personal circumstances. • The duration of the business trip ranges from a day trip to an overnight stay, with a maximum of one week. <p>■Characteristics of the place of assignment: The International Department consists of 15 people.</p>
Company Info	<p>■Our company's charms and features:</p> <p>◇Our company, established in 1938, was the first company to manufacture boilers in Japan, and has long contributed to society as a pioneer company in the fields of environmental conservation and energy plants.</p> <p>◇We are actively expanding overseas, and our company has been exporting boilers overseas for 50 years. It is particularly well-known among sugar factories in Southeast Asia.</p> <p>◇We have a stable financial base with an equity ratio of 56.0% (as of the end of March 2023). In order to ensure that plants can be used for a long time with peace of mind, the stability of the financial base of companies that provide after-sales services such as maintenance and operation management is also an important factor. We have stable management with an equity ratio of over 50%, and are able to provide continuous support to our customers.</p>
Working Hours	<p><Working hours> 8:30-17:00 (Regular working hours: 7 hours 45 minutes) Break time: 45 minutes Overtime work: Yes</p> <p><Other working hours supplement> Monthly average overtime: around 30 hours</p>
	<p>■Required conditions:</p> <ul style="list-style-type: none"> • Business English practical experience • Communication ability in Chinese • Experience in the manufacturing industry or interest in the plant industry

Qualifications	<p>■Welcome conditions:</p> <ul style="list-style-type: none"> Experienced in plant construction overseas <p><Language skills> Requirements: Advanced English, Intermediate Chinese (Mandarin), Intermediate Chinese (Cantonese)</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 6000K - JPY 8500K
Salary Description	<p>Our company maintains a high retention rate with a turnover rate of 3% because the work is rewarding even though it is busy, and the benefits are extensive. During business trips, per diem, travel allowance, and accommodation expenses will be paid.</p> <p><Supplementary information on each allowance/system> Commuting allowance: full amount paid Family allowance: 15,500 yen for the first dependent, 4,500 yen for the second dependent Housing allowance: According to our company regulations Dormitory company housing: There are commuting time requirements for entering the dormitory. Social insurance: No additional information Retirement benefit system: Defined contribution pension</p> <p><Retirement age> 60 years old</p> <p><Education system/qualification assistance supplement> ■Encouragement to take correspondence education courses, reward system for those who obtain qualifications, etc.</p> <p><Other supplements> ■Adjustment allowance ■Group insurance ■Wealth accumulation ■Employee stock ownership association</p> <p><Planned annual income> 6 million yen to 8.4 million yen Wage type: monthly salary system <Wage breakdown> Monthly (basic salary): 249,540 yen ~ Monthly salary: 249,540 yen ~ Salary increase: Yes Overtime pay: Yes</p> <p><Salary supplement> *Determined at the time of interview, taking into account experience and previous employment. • Salary increase: Once a year Model annual income: • 6.7 million yen (30 years old / no position / 2 dependents / monthly salary 405,000 yen, including various allowances and 30 hours of overtime per month) • 7.8 million yen (35 years old / No position / 2 dependents / Monthly salary 462,000 yen, including various allowances and 30 hours of overtime per month)</p> <p>*The wages are only a guideline and may change depending on the selection process. Monthly salary (monthly) includes fixed allowances.</p>
Holiday Description	<p>Complete 2-day week (holidays are Saturdays, Sundays, and holidays) 10 to 21 days of annual paid leave (minimum number of days is the number of days granted after 6 months have passed since joining the company) Number of holidays per year: 129 days</p> <p>Saturdays, Sundays, summer holidays, year-end and New Year holidays, congratulations and condolences, etc. (Working on consecutive holidays and holidays) *However, it is possible to take substitute holidays under the compensatory holiday system.</p>
Job Contract Period	<Supplementary information on employment type> Determined period: None <Trial period> Three months
	<p>Nearest station to work: JR Tokaido Main Line/Amagasaki Station Countermeasures against passive smoking: There are areas where smoking is</p>

Nearest Station

allowed indoors.

<Transfer>

None for the time being

There will be no transfers immediately after joining the company. You may be required to travel overseas for about half of the month.