

Job Detail

Senior Level

Position Title	Overseas affiliate sales (account manager for global point site, target company listed on NASDAQ, foreign nationals welcome, visa sponsorship available)
Recruiter Company	Green Forest Co., Ltd.
Company Name	Company name is private
Activated / Updated	2024-04-29 / 2024-05-08
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Financial Product & Service Sales Consulting - Marketing and PR Consulting
Industry	
Location	Asia Japan Tokyo
Job Description	<ul style="list-style-type: none"> • As a sales representative, negotiate with advertisers (domestic and international) for point redemption apps. • Development of menus that can contribute to increased sales for advertisers
Company Info	We operate the Web3 app, which is deployed in 200 countries around the world, with a cumulative download count of over 2.4 million people, and rapid growth with sales 6 times the previous year. Last year, we raised 1.42 billion yen and are investing in app development and marketing. We aim to be listed on the US NASDAQ. Our target market is 700 million people worldwide, and we currently have the largest share in the industry in this field. We aim to ride the wave of the growing crypto market and become the world's number one app for users. Our team is made up of a small number of elite members, and from our office in Tokyo, we serve global markets, primarily in the United States, Europe, and Southeast Asia.
Working Hours	10:00-19:00 (8 hours of actual work, 60 minutes of break)
Qualifications	<p>[MUST conditions]</p> <ul style="list-style-type: none"> • Sales experience on point redemption site • English proficiency (business level)
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 11000K - JPY 13000K
Salary Description	Social Insurance Commuting/ Transportation Allowance In-House Loan System Worker's Property Accumulation Savings Employee Stock Purchase System Education/ Training
Holiday Description	Five-Day Workweek Summer Holidays Winter Holidays Refresh Holidays Paid Holidays Congratulatory or Condolence Leave Child-care Leave Sick Leave