

Job Detail

Senior Level

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| Position Title | Overseas affiliate sales (account manager for global point site, target company listed on NASDAQ, foreign nationals welcome, visa sponsorship available) |
| Recruiter Company | Green Forest Co., Ltd. |
| Company Name | Company name is private |
| Activated / Updated | 2024-04-29 / 2024-05-08 |
| Job Type | Sales/AE - Foreign Trade Sales Sales/AE - Financial Product & Service Sales Consulting - Marketing and PR Consulting |
| Industry | |
| Location | Asia Japan Tokyo |
| Job Description | <ul style="list-style-type: none"> • As a sales representative, negotiate with advertisers (domestic and international) for point redemption apps. • Development of menus that can contribute to increased sales for advertisers |
| Company Info | We operate the Web3 app, which is deployed in 200 countries around the world, with a cumulative download count of over 2.4 million people, and rapid growth with sales 6 times the previous year. Last year, we raised 1.42 billion yen and are investing in app development and marketing. We aim to be listed on the US NASDAQ. Our target market is 700 million people worldwide, and we currently have the largest share in the industry in this field. We aim to ride the wave of the growing crypto market and become the world's number one app for users. Our team is made up of a small number of elite members, and from our office in Tokyo, we serve global markets, primarily in the United States, Europe, and Southeast Asia. |
| Working Hours | 10:00-19:00 (8 hours of actual work, 60 minutes of break) |
| Qualifications | [MUST conditions] <ul style="list-style-type: none"> • Sales experience on point redemption site • English proficiency (business level) |
| English Level | Business Conversation Level (TOEIC 735-860) |
| Japanese Level | Business Level(JLPT Level 2 or N2) |
| Salary | JPY - Japanese Yen JPY 11000K - JPY 13000K |
| Salary Description | Social Insurance Commuting/ Transportation Allowance In-House Loan System Worker's Property Accumulation Savings Employee Stock Purchase System Education/ Training |
| Holiday Description | Five-Day Workweek Summer Holidays Winter Holidays Refresh Holidays Paid Holidays Congratulatory or Condolence Leave Child-care Leave Sick Leave |