

Job Detail

Senior Level

Position Title	[Product Manager] Foreign manufacturer/Automotive industry/Management position
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-07
Job Type	Manufacturing (Automobile/Plant Engineering/Precision Equipment) - Project/Production Manager Planning/Marketing/PR - Business Development/Business Management/Corporate Planning Planning/Marketing/PR - R&D Planning
Industry	Automotive and Parts Manufacturing
Location	Asia Japan Kanagawa
Job Description	<p>【job description】 Product-oriented product management services for automobile OEM/Tier 1/harness manufacturers in the Japan/ASEAN market</p> <ul style="list-style-type: none"> • Formulation, planning, and execution of product strategy, product planning, product portfolio management, value/sales maximization, sales expansion strategy, PLM, growth strategy, etc. • People management (up to 10 people) <p>- Planning and execution of product-based sales expansion strategies. - Understand the market situation, future potential, and market size among numerous requests, prioritize them, formulate a product development strategy, plan/propose new development based on the development strategy, and develop based on the sales expansion strategy. Aim for sales and profit growth. Promote commercialization in collaboration with project-related departments (project manager/sales/technology/manufacturing, etc.). - Collaborate with overseas sales and production bases to promote projects and promote sales activities aimed at increasing product sales. - We will continue to reduce costs for existing products and ensure profitability as a product group.</p> <ul style="list-style-type: none"> • Pricing management aimed at expanding product sales. <p>- Manage product lifecycle from product release to EOL (End of Life) and aim to expand business with focused products. - Maintain flyers/catalogs/e-commrce and participate in exhibitions.</p>
Company Info	<p>【Introduction of the business department】 Automotive Division (Automotive industry) We supply highly safe and reliable products in a timely manner to the automobile industry, which is undergoing a once-in-a-century transformation. We understand the requirements for each automotive application and are quick to propose technologies and products, while also realizing environmentally friendly manufacturing that is kind to people and the earth. We support the ever-evolving safety, comfort, and ecology of automobiles, both for one person and for all people around the world.</p> <p>【message】 "Connectivity" is becoming increasingly important in all fields. In the field of automobiles, dramatic advances such as autonomous driving and electrification are about to take place by electrically connecting various devices and exchanging various information, signals, and energy. Our main product, the "connector," is an electronic component that plays a central role in such connection technology. Evolution continues, with high-speed transmission, high-power transmission, compactness and high density, etc.</p> <p>The Product Manager position is to plan and lead product development strategies and sales expansion for connectors, with the aim of expanding the product's share in the Japanese automobile market. Focusing on product-based development strategies and sales expansion, we not only aim to expand market share and increase sales, but also play a role in promoting business growth while increasing profits.</p> <p>We are one of the world's leading connectivity technology manufacturers that was established in Japan from the earliest times and have supported the development of electronic device connectivity.If you would like to utilize your cultivated experience and execution skills in product management activities, please apply.</p>

	We look forward to.
Working Hours	<Working hours classification> Standard working hours: 8:30~17:00 7 hours 45 minutes (lunch break: 45 minutes) Flexible working available (core time: 11:30-13:30)
Qualifications	<p><Required conditions></p> <ul style="list-style-type: none"> - Persons with product management experience or the following related experience: *Those who can consider, select, execute, and promote business from the same perspective as the GM, COO, business head, and sales head. *Those with experience in business strategy, management strategy, product strategy, pricing strategy, added value strategy, new business creation, business revitalization, financial strategy, etc. *Those with experience in PL responsibility or business development at a venture, startup, or foreign company. *Those with experience as an entrepreneur <ul style="list-style-type: none"> • Those with management experience • Those with experience in planning and implementing strategies • Those who have knowledge of finance • A person who can proactively promote work in a cooperative manner by involving related departments within the company. - Someone who is always aware of problems and is willing to spare no effort to solve them. <ul style="list-style-type: none"> • Those who can actively communicate with people overseas in English <p><Welcome conditions></p> <ul style="list-style-type: none"> • Those with sales/technical/FAE experience in the automotive industry - Those with sales/technical/FAE experience in the connector industry • Those with experience in management consulting • Those who have experience in business planning, corporate planning, business planning in the president's office, etc. • Ability to speak Chinese is a plus
English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 8500K Over
Salary Description	<p>[Salary] *Preferential treatment will be given based on advance salary, experience, ability, etc. Managerial position: annual income of 8.5 million yen or more (basic salary: 500,000 yen or more + various allowances + bonus)</p> <p>[Treatment/Welfare] Salary increase once a year, bonus twice a year, overtime allowance (for non-managerial positions, paid separately according to overtime hours), meal allowance, social insurance coverage, transportation allowance, retirement allowance system, asset accumulation savings system, condolence money, accommodation Facility usage subsidies, scholarships, employee cafeteria</p>
Holiday Description	<p>[Holidays/Vacation] Full two-day work week (Saturdays and Sundays), public holidays, summer/year-end and New Year holidays, paid vacation, sick leave, 129 to 131 annual holidays (depending on the calendar), condolence leave, birthday leave, founding anniversary, refreshment leave, Leisurely leave, prenatal/postnatal leave, childcare leave, nursing care leave</p>