

Job Detail

Staff Level

Position Title	[Overseas Sales] Rapidly growing metaverse company <English> <Hybrid work>
Recruiter Company	INBOUND TECHNOLOGY CO.,Ltd /インバウンドテクノロジー株式会社
Company Name	Company name is private
Activated / Updated	2024-05-30 / 2024-06-05
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales Sales/AE - Customer Success/Client Success
Industry	IT - Other
Location	Asia Japan Tokyo
Job Description	<p>Founded in 2015, we are a startup company that leads the Japanese metaverse industry. We are looking for planners to make proposals for corporations considering the use of our Metaverse platform!</p> <p>■Main business content We will make proposals ranging from millions to tens of millions of yen and work on various projects for the following issues.</p> <ul style="list-style-type: none"> • Development of content that allows you to experience the worldview of anime and games • Producing content that reproduces actual cities, tourist spots, and facilities on the metaverse and allows for local experiences • Use as a tool for new product development and communication with consumers • Activate internal communication in situations where it is difficult to meet face-to-face • Exceed the limitations of 2D webinars and improve satisfaction with online events <p>*Reference: Domestic consultations cover a wide range of topics, and we receive over 1,000 inquiries a year.</p> <p>■The best part of this position</p> <ul style="list-style-type: none"> • Since this position will be the first startup member, the scale of the work I will be in charge of will be very large. • Being able to be involved in overseas expansion at the discretion of being assigned to the head office directly under executives will provide valuable experience!
Company Info	<p>■Support system</p> <ul style="list-style-type: none"> • Remote work allowance: 15,000 yen paid per month • Support for social gatherings on the day of work: 5,000 yen/person for food and drinks (up to 4 times a month) • Short distance allowance: 30,000 yen per month (within 2 km from the company or within the range specified by our company) • Lump-sum moving allowance: 300,000 yen will be paid if you move within 2km of the company or within the range specified by our company. • Transportation expenses: Actual expenses paid • Company-provided Meta Quest 3 (*VR headset) • Complete social insurance & labor insurance
Working Hours	<ul style="list-style-type: none"> • 10:00~19:00 • 1 hour break <p>- Work in the office 3 times a week (Monday, Wednesday, Friday). However, there is a possibility that you will be present on the day of the event.</p>
English Level	Fluent (TOEIC 865-)
Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 6000K - JPY 10000K

Salary Description	<ul style="list-style-type: none"> • Appraisal (salary increase/promotion) twice a year • Overtime allowance available (including 40 hours of deemed overtime allowance) • Complete social insurance
Holiday Description	<ul style="list-style-type: none"> ■ Required skills <ul style="list-style-type: none"> • English proficiency (TOEIC 900 points or higher) • Advanced communication skills with foreigners (including presentations) • Experience in proposing intangible products services and solutions to global clients ■ Welcome skills <ul style="list-style-type: none"> • Corporate sales/consulting experience with intangible products, solution & planning elements • Event (real or virtual) sales experience • Experience in planning work such as corporate planning, business planning, sales planning, etc. • Marketing/promotion work experience