

## Job Detail

Staff Level

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| Position Title      | [Overseas Sales] Cutting-edge metaverse company <Chinese> <Hybrid work>!   |
| Recruiter Company   | INBOUND TECHNOLOGY CO.,Ltd /インバウンドテクノロジー株式会社   |
| Company Name        | Company name is private  |
| Activated / Updated | 2024-04-29 / 2024-05-13  |
| Job Type            | Sales/AE - Foreign Trade Sales<br>Sales/AE - Corporate Sales<br>Sales/AE - Customer Success/Client Success   |
| Industry            | IT - Other   |
| Location            | Asia Japan Tokyo   |
| Job Description     | <p>Founded in 2015, we are a startup company that leads the Japanese metaverse industry.<br/>We are looking for planners to make proposals for corporations considering the use of our Metaverse platform!</p> <p>■Main business content<br/>We will make proposals ranging from millions to tens of millions of yen and work on various projects for the following issues.</p> <ul style="list-style-type: none"> <li>• Development of content that allows you to experience the worldview of anime and games</li> <li>• Producing content that reproduces actual cities, tourist spots, and facilities on the metaverse and allows for local experiences</li> <li>• Use as a tool for new product development and communication with consumers</li> <li>• Activate internal communication in situations where it is difficult to meet face-to-face</li> <li>• Exceed the limitations of 2D webinars and improve satisfaction with online events</li> </ul> <p>*Reference: Domestic consultations cover a wide range of topics, and we receive over 1,000 inquiries a year.</p> <p>■The best part of this position</p> <ul style="list-style-type: none"> <li>• Since this position will be the first startup member, the scale of the work I will be in charge of will be very large.</li> <li>• Being able to be involved in overseas expansion at the discretion of being assigned to the head office directly under executives will provide valuable experience!</li> </ul> |
| Company Info        | <p>■Support system</p> <ul style="list-style-type: none"> <li>• Remote work allowance: 15,000 yen paid per month</li> <li>• Support for social gatherings on the day of work: 5,000 yen/person for food and drinks (up to 4 times a month)</li> <li>• Short distance allowance: 30,000 yen per month (within 2 km from the company or within the range specified by our company)</li> <li>• Lump-sum moving allowance: 300,000 yen will be paid if you move within 2km of the company or within the range specified by our company.</li> <li>• Transportation expenses: Actual expenses paid</li> <li>• Company-provided Meta Quest 3 (*VR headset)</li> <li>• Complete social insurance &amp; labor insurance</li> </ul>  |
| Working Hours       | <ul style="list-style-type: none"> <li>• 10:00~19:00</li> <li>• 1 hour break</li> </ul> <p>- Work in the office 3 times a week (Monday, Wednesday, Friday). However, there is a possibility that you will be present on the day of the event.</p>  |
| Qualifications      | <p>■Required skills</p> <ul style="list-style-type: none"> <li>• Chinese language ability (level to be able to provide services to clients)</li> <li>• Advanced communication skills with foreigners (including presentations)</li> <li>• Experience in proposing intangible products services and solutions to global clients</li> </ul> <p>■Welcome skills</p> <ul style="list-style-type: none"> <li>• Corporate sales/consulting experience with intangible products, solution &amp;</li> </ul>  |

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|                     | planning elements <ul style="list-style-type: none"> <li>• Event (real or virtual) sales experience</li> <li>• Experience in planning work such as corporate planning, business planning, sales planning, etc.</li> <li>• Marketing/promotion work experience</li> </ul> |
| Japanese Level      | Business Level(JLPT Level 2 or N2)   |
| Chinese Level       | Business Conversation Level  |
| Salary              | JPY - Japanese Yen JPY 6000K - JPY 10000K  |
| Salary Description  | <ul style="list-style-type: none"> <li>• Appraisal (salary increase/promotion) twice a year</li> <li>• Overtime allowance available (including 40 hours of deemed overtime allowance)</li> <li>• Complete social insurance</li> </ul>                                    |
| Holiday Description | <ul style="list-style-type: none"> <li>• Complete 2-day work week, holidays/year-end and New Year holidays</li> <li>• 3 days of welcome leave (paid) on the day of joining</li> </ul>  |
| Job Contract Period | full-time employee   |
| Nearest Station     | Gotanda Station  |