

Job Detail

Entries Level

Position Title	[Real estate sales] Looking for full-time employees! Make use of Chinese, Nepali, Burmese, etc. (Southeast Asia is welcome!)
Recruiter Company	Global Trust Networks Co.,Ltd./株式会社グローバルトラストネットワークス
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-27
Job Type	Sales/AE - Construction/Real Estate Sales
Industry	
Location	Asia Japan Chiba
Job Description	<p>You will be working in a department that handles our unique business, the Landmaster Business, and will be primarily responsible for either ``rental" or ``purchasing."</p> <p>*Involved in both tasks.</p> <p>*There is no need to come to the office. You can go directly to the site or return directly!</p> <p>*Basically, work ends after 6pm.</p> <p>=====</p> <p>Rental sales</p> <p>=====</p> <p>■Preparation for property introduction (nearby shops, shortcuts to the nearest station, traffic volume, etc.)</p> <p>■ Guide customers to properties (about 1-3 cases per day)</p> <p>■Creating and sending daily reports on smartphones</p> <p>Customers looking for rental properties contact our call center, and call center staff will discuss their needs and make an appointment. The sales person will be responsible for supporting everything from property information to contracts, helping customers find the property that is perfect for them.</p> <p>=====</p> <p>Purchasing sales</p> <p>=====</p> <p>■Property purchase negotiations</p> <p>■Developing new suppliers</p> <p>■Consulting for customers</p> <p>■Creating and sending daily reports on smartphones</p> <p>You will be active as a consulting salesperson, proposing ways to fill vacancies for condominium/apartment management companies who are worried about purchasing new properties, developing suppliers, and finding renters.</p>
Company Info	<p>[You can concentrate on sales]</p> <p>Call center is responsible for making rental appointments, and sales support is responsible for clerical work such as drafting contracts. Because we have a thorough division of labor, sales can focus on "customers."</p> <p>[Career path you can aim for]</p> <p>As you gain experience and develop your skills, you will be promoted to team leader, and you will be able to take on even more rewarding roles, such as developing human resources, managing team goals, and working to improve customer satisfaction.</p> <p>★Even if our roles change, our efficient work style based on division of labor remains the same. Going forward, we will continue to develop our systems with the aim of achieving even greater efficiency and ease of work, such as ``completely inbound purchasing operations"!</p>
Working Hours	10:00-19:00
Qualifications	<p>Japanese N2 or above</p> <p>It's better if you can speak English</p> <p>Car driving license (can be obtained after joining the company)</p> <p>Native level in Vietnam, Myanmar, Indonesia, etc. (Southeast Asia)</p>
English Level	None

Japanese Level	Business Level(JLPT Level 2 or N2)
Chinese Level	Native Level
Other Language1	Burmese(Native Level)
Salary	JPY - Japanese Yen JPY 2500K - JPY 3500K
Salary Description	Social Insurance Commuting/ Transportation Allowance
Holiday Description	125 days off per year

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