

Job Detail

Staff Level

Position Title	[Staffed in New York] Overseas sales of health foods / 14th consecutive year of increase in sales / Utilize English skills
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	Company name is private
Activated / Updated	2024-03-27 / 2024-04-30
Job Type	Sales/AE - Foreign Trade Sales
Industry	Pharmaceuticals
Location	Asia Japan Tokyo North America United States New York
Job Description	<p>You will be in charge of sales activities for health foods, including green juice, in North America (New York), and your main mission will be to help companies that already do business with us expand their overseas sales channels. We also plan to take on OEM/ODM proposals for new overseas companies.</p> <p>Due to the growing health consciousness overseas, we already have business with major retailers, and Japan's safe and secure health foods are extremely popular. Since our founding, we have been the No. 1 company with over 200 Tokuhō insurance claims, and are the only ODM manufacturer that can accept FUSHI insurance contracts.</p> <p>《Specific work contents》</p> <ul style="list-style-type: none"> • Product proposals to existing business partners (retail stores) • Sales promotion and sales floor suggestions • Planning and management of tasting events, etc. • Developing new business partners and new sales channels • Other incidental duties
Company Info	<p>*For the first six months of joining the company, you will learn the business at our Tokyo branch (Shibuya Ward), and then you will be transferred to the local area.</p> <p>Measures to prevent passive smoking: No smoking indoors</p>
Working Hours	9:00-18:00 (8 hours of actual work)
Qualifications	<p>[MUST]</p> <ul style="list-style-type: none"> • Business level language skills (English) • Sales experience for retail stores and wholesalers (food, cosmetics, daily necessities, etc.) • People who are able to move to New York approximately six months after joining the company <p>[WANT]</p> <ul style="list-style-type: none"> • Overseas sales experience • Overseas assignment experience
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 5500K - JPY 7500K
	<p><Monthly salary system> 279,973 yen to 440,000 yen (including uniform allowance)</p> <p><Breakdown> Monthly (basic salary): 214,348 yen to 336,875 yen Fixed overtime allowance/month: 65,625 yen to 103,125 yen (fixed overtime 30 hours 0 minutes/month) Overtime pay for excess overtime work will be paid additionally.</p>

Salary Description	<p>Salary increase: Yes Bonus: twice a year</p> <p>■Monthly salary starts from 350,000 yen after 6 months of joining the company (Fixed overtime pay: 30 hours/82,031 yen - additional overtime pay for overtime work)</p> <p>*The stated amount may change depending on the selection process.</p> <ul style="list-style-type: none"> • Moving expense assistance (regulations apply) • Family allowance (with regulations) • Commuting allowance (full payment) • Overseas assignment allowance • Housing allowance • Complete social insurance <p>*Various allowances will be paid according to regulations.</p>
Holiday Description	<p>125 days off per year (2022 results)</p> <ul style="list-style-type: none"> • Two-day weekend system (Saturday and Sunday) <p>·holiday</p> <ul style="list-style-type: none"> • Summer vacation (9 days/2022 results) • New Year holidays (9 days/2022 results) • Paid vacation (10th to 20th) • Congratulatory and condolence leave • Refreshment vacation • Childcare leave (with subsidy benefits during childcare period), etc.
Job Contract Period	Full-time employment (trial period: 6 months)
Nearest Station	Shibuya Ward, Tokyo