Job Detail

Executive Level

Position Title	Pre-Sales Consultant / Associate Manager / Sr. Analyst
Recruiter Company	Fidel Consulting KK
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-06
Job Type	IT (PC, Web, Unix) - Database SE IT (PC, Web, Unix) - Web Application SE Executive - Manager (Administration)
Industry	
Location	Asia Japan Tokyo
Job Description	This is a department that develops DX services, and this is a job that proposes solutions to solve customer problems, SI projects, operation and maintenance services, etc. In collaboration with business departments/teams that are strong in customer operations, you will carry out proposal activities as a Pre-Sales /Advisory consultant.
Company Info	The company is a leading ServiceNow Strategic Partner globally. We have over 600+ global skilled practitioners and successfully completed 4000+ implementations for over 1500+ clients. With the Company's focus on growing our Digital Services offering for clients, we are strengthening our ServiceNow Practice capabilities in Japan and looking to hire experienced ServiceNow Specialists. These professionals are expected to lead our client engagements in Japan and across Asia. They will be supported by our global consultants and have the support of the 150+ strong team of delivery professionals based in our delivery centers in India, Vietnam, and Malaysia. In addition to providing career growth opportunities within ServiceNow Practice, professionals joining Company can look forward to expanding their skills and domain by engaging with our global practices in the fields of Cloud Computing, Cyber Security, Cloud Applications, Artificial Intelligence, and Advanced Analytics
Qualifications	We have received strong inquiries and sales are increasing year by year, so we would like to strengthen our system. Proposal ability, consulting ability, knowledge of new technology, customer negotiation ability If you wish, you can be assigned to a job where you can use English in business. Those who have experience in SI projects and in proposing new projects Also, those who are motivated to work to increase sales through Pre-Sales. Skill set: Those who have deep knowledge in one or more of the following technical fields: DWH /data lake (including large-scale DB) ETL ／EAI Data preparation using ETL , data catalog, MDM BI and Data Mining tools/Statistical analysis tools CDP / DMP solution RPA solution Other data utilization solutions Language Requirements: Fluent Japanese Level N1 and Business-level English
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 6000K - JPY 12000K