

Job Detail

Rapidly Growing

Manager Level

Position Title	[Japan] Sales Manager
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-07
Job Type	Sales/AE - Wholesale/Distribution/FMCG Sales Sales/AE - Logistics Sales Sales/AE - Corporate Sales
Industry	Distribution/Retail
Location	Asia Japan Tokyo
Job Description	<p>[Job summary]</p> <ul style="list-style-type: none"> ● Strive to expand business by signing contracts to develop new sales channels. ● Build good customer relationships, discover potential business opportunities and needs, and connect them to sales. ● Cultivate corporate customers and expand OEM/ODM business.
Company Info	<p>[Company information]</p> <p>Founded in 2015, the Group is a global internet e-commerce leader and China's leading consumer goods digital supply chain service platform. After many years of steady development, we currently have more than 3,000 employees worldwide and have established multiple business structures in Shenzhen, Hangzhou, Shanghai, Hong Kong and Singapore, connecting 72 countries and 1 region.</p> <p>The Group provides global channel operations, distribution and cross-border supply chain services, and provides overseas services, brand services, channel services and cross-border supply chain services to facilitate global product distribution. We are building a comprehensive global product and service system that integrates services. At the same time, the Group uses business middle platforms and data middles to build a system format for the supply chain middle platform "Global Exchange" that integrates the four flows of "logistics, business flows, capital flows, and information flows." did.</p>
Working Hours	9:00~18:00
Qualifications	<p>【Prerequisite】</p> <ol style="list-style-type: none"> 1. Must have a university graduate degree or higher, have 2 years or more of sales experience in route sales, new market development, etc., and be able to communicate smoothly. 2. Must have the resources of a medium-sized or larger offline retailer, have lived in Japan for over 15 years, and be fluent in Japanese at a native level. 3. We welcome those who have a desire to improve and constantly learn, are willing to participate in projects and solve problems, and can grow together with us. 4. Individuals who work proactively to achieve goals, have a strong sense of responsibility, and have an attitude of earnestly performing expected roles and tasks. 5. Be proactive and able to propose new ideas and actively work on projects. 6. Ability to demonstrate leadership and guide the team based on calm judgment even in difficult situations.
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 7500K - JPY 16000K