

Job Detail

Staff Level

Position Title	[English] In charge of licensing for overseas/Anime and toy planning and development company/Full-time employee/4.5-7.5 million yen @ Akihabara
Recruiter Company	GLOBALPOWER Inc. / 株式会社グローバルパワー
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-09
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales Sales/AE - Advertising/Media Sales
Industry	Games
Location	Asia Japan Tokyo
Job Description	<p>We can handle a wide range of tasks, including obtaining and managing character licenses for anime and games, as well as sales and management of licenses.</p> <p>[Specific work content]</p> <ul style="list-style-type: none"> Character license proposals, acquisition negotiations, contracts, and associated management work License-out business managed and owned by our company (license sales, selection and examination practices, management work) License sales, negotiation and management Collaboration with internal and external organizations in new overseas license sales <p>[Flow after joining the company]</p> <p>First of all, I will teach you from scratch through OJT while supporting your seniors. Aiming to become independent in about 6 months, I plan to entrust about 30 to 50 clients.</p> <p>Licensing involves coordinating internally and externally while building relationships with licensors. As a representative of the company, proceed with negotiations while thinking about planning, manufacturing, and sales amidst the sense of responsibility and tension of being involved in contracts. I will teach you the know-how for that.</p>
Company Info	<ul style="list-style-type: none"> Planning, development, manufacturing and sales of toys, figures and goods Advertisement and sales consulting for toys, figures and goods, business agency Packaging and advertising design for toys, figures, and goods, and web design contract work Game planning, development and operation Animation planning, production, and production Planning and production of video and music Motor sports business Investment support Restaurant management
Working Hours	10:00~19:00
Qualifications	<p>■Required skills</p> <ul style="list-style-type: none"> Overseas sales and customer negotiation experience at a Japanese business company (2 years or more) <p>■Welcome skills</p> <ul style="list-style-type: none"> Those with experience in the entertainment industry (regardless of job type) Those who are familiar with contract law and have experience in rights sales. <p>■Portrait</p> <ul style="list-style-type: none"> People with a strong sense of responsibility Those who are interested in or knowledgeable about anime and characters
English Level	Fluent (TOEIC 865-)

Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 4500K - JPY 7500K
Salary Description	<p>Monthly salary: 300,000~500,000</p> <ul style="list-style-type: none"> • Bonus: Yes • Salary increase: Yes • Transportation expenses: Yes (up to 45,000 yen per month will be paid) • Complete social insurance
Holiday Description	<p>·Saturdays, Sundays, and holidays</p> <ul style="list-style-type: none"> • Summer vacation, year-end and New Year vacation, congratulatory or condolence vacation, paid vacation, etc. <p>* Annual holidays: 120 days</p>
Job Contract Period	Full-time employee (trial period: 3 months)
Nearest Station	Akihabara Station (7 minutes on foot)