

## Job Detail

Staff Level

Position Title	[English] In charge of licensing for overseas/Anime and toy planning and development company/Full-time employee/4.5-7.5 million yen @ Akihabara
Recruiter Company	GLOBALPOWER Inc. / 株式会社グローバルパワー
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-09
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales Sales/AE - Advertising/Media Sales
Industry	Games
Location	Asia Japan Tokyo
Job Description	<p>We can handle a wide range of tasks, including obtaining and managing character licenses for anime and games, as well as sales and management of licenses.</p> <p>[Specific work content]</p> <ul style="list-style-type: none"> <li>Character license proposals, acquisition negotiations, contracts, and associated management work</li> <li>License-out business managed and owned by our company (license sales, selection and examination practices, management work)</li> <li>License sales, negotiation and management</li> <li>Collaboration with internal and external organizations in new overseas license sales</li> </ul> <p>[Flow after joining the company]</p> <p>First of all, I will teach you from scratch through OJT while supporting your seniors. Aiming to become independent in about 6 months, I plan to entrust about 30 to 50 clients.</p> <p>Licensing involves coordinating internally and externally while building relationships with licensors. As a representative of the company, proceed with negotiations while thinking about planning, manufacturing, and sales amidst the sense of responsibility and tension of being involved in contracts. I will teach you the know-how for that.</p>
Company Info	<ul style="list-style-type: none"> <li>Planning, development, manufacturing and sales of toys, figures and goods</li> <li>Advertisement and sales consulting for toys, figures and goods, business agency</li> <li>Packaging and advertising design for toys, figures, and goods, and web design contract work</li> <li>Game planning, development and operation</li> <li>Animation planning, production, and production</li> <li>Planning and production of video and music</li> <li>Motor sports business</li> <li>Investment support</li> <li>Restaurant management</li> </ul>
Working Hours	10:00~19:00
Qualifications	<p>■Required skills</p> <ul style="list-style-type: none"> <li>Overseas sales and customer negotiation experience at a Japanese business company (2 years or more)</li> </ul> <p>■Welcome skills</p> <ul style="list-style-type: none"> <li>Those with experience in the entertainment industry (regardless of job type)</li> <li>Those who are familiar with contract law and have experience in rights sales.</li> </ul> <p>■Portrait</p> <ul style="list-style-type: none"> <li>People with a strong sense of responsibility</li> <li>Those who are interested in or knowledgeable about anime and characters</li> </ul>
English Level	Fluent (TOEIC 865-)

Japanese Level	Business Level(JLPT Level 2 or N2)
Salary	JPY - Japanese Yen JPY 4500K - JPY 7500K
Salary Description	<p>Monthly salary: 300,000~500,000</p> <ul style="list-style-type: none"> <li>• Bonus: Yes</li> <li>• Salary increase: Yes</li> <li>• Transportation expenses: Yes (up to 45,000 yen per month will be paid)</li> <li>• Complete social insurance</li> </ul>
Holiday Description	<p>·Saturdays, Sundays, and holidays</p> <ul style="list-style-type: none"> <li>• Summer vacation, year-end and New Year vacation, congratulatory or condolence vacation, paid vacation, etc.</li> </ul> <p>* Annual holidays: 120 days</p>
Job Contract Period	Full-time employee (trial period: 3 months)
Nearest Station	Akihabara Station (7 minutes on foot)