

Job Detail

Senior Level

Position Title	Assistant Sales Manager
Recruiter Company	QHR Recruitment Co.,Ltd.
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-04-12
Job Type	Sales/AE - Construction/Real Estate Sales
Industry	Plant/Construction/Architecture
Location	Asia Thailand Bangkok
Job Description	<ul style="list-style-type: none">- Visit customers/ Consultant/ Developer, establish good relationships and obtain project information.- Lead the project and coordinate with every department both inside and outside the company to meet the needs of customers.- Create sales volume by visiting clients as much as possible.- Collecting, analyzing, evaluating information in order to increase productivity of sales.- Make sales goals and assist other members of the sales department- Report to Sales Manager / DMD / MD
Company Info	A japanese nationality general contractor specializing in undertaking architect, engineers, contractors, construction material suppliers and all kind of services for construction and civil projects in Thailand.
Qualifications	<ul style="list-style-type: none">- Japanese Nationality- Male or Female- Age between 27 - 40 years old- BA in Engineering / Business Administration or other related fields.- Experience at least 3 years in Sales or Marketing field- Great communication and interpersonal skills: TOEIC score 650 up.- Time management, Logical thinking, Customer relations, Industrial Knowledge, Sales Strategy.- Excellent polite, Passionate, hard worker and well organized professional with power to prioritize and multitask.- Computer skills (Ms Office: such as Word, Excel, Power Point, etc.) Be able to make a presentation and present to customers.- Preferred, a person who can visit customer willingly with effective communication.
English Level	Daily Conversation Level (TOEIC 475-730)
Salary	Depends on experience