

## Job Detail

Staff Level

Position Title	Sales and delivery of data center air conditioning products
Recruiter Company	TopTech Informatics K.K / トップテック インフォマーティックス株式会社
Company Name	Company name is private
Activated / Updated	2024-04-04 / 2024-04-04
Job Type	Sales/AE - Public Relations/Partner Sales/Route Sales
Industry	
Location	Asia Japan Tokyo
Job Description	<p>[About business content and products]</p> <ul style="list-style-type: none"><li>• Because we are partnering with each product, such as business alliances with top overseas air conditioning equipment manufacturers and securing exclusive sales rights in Japan for each product, we are not an agency tied to the manufacturer, but a true data center business. For customers, we are demonstrating our presence as a true multi-vendor of air conditioning equipment. As a result, we have acquired over 70% share of air conditioning equipment for large-scale data centers in the Japanese market. It is clear that the market for product sales will expand in the future, and the construction of data centers will continue unabated. The "Data Center Air Conditioning Equipment Engineer" will be in charge of the following tasks, which will be necessary for future business expansion.</li></ul> <p>① Technical sales (mainly spec-in sales to clients, architectural design offices, and general contractor design departments)</p> <p>② Logistics, delivery, and construction supervision (including trade practices, on-site delivery coordination, construction supervision, guidance and advice to subcontractors, confirmation of on-site construction status, etc.)</p> <p>③ Trial run adjustment (including troubleshooting during construction)</p>
Company Info	<p>Business details</p> <ul style="list-style-type: none"><li>• Design, maintenance, and management of various facilities including communication equipment for major communication groups</li><li>• Consulting, planning, design, maintenance and management related to general facilities such as public facilities and private facilities</li><li>• Data center design, maintenance, and management</li></ul>
Working Hours	<p>Principle: 9:00-17:30 (Regular working hours: 7 hours 30 minutes, break: 60 minutes)</p> <p>*Overtime work: Yes (average of about 38 hours/month)</p> <ul style="list-style-type: none"><li>• Flex time system applied (no core time)</li><li>• Remote work system available</li></ul> <p>*Promote remote work.</p> <p>It is also possible to carry out work from your home or satellite office.</p>
Qualifications	<p>[MUST] Those who have knowledge or experience in one of the following conditions:</p> <ul style="list-style-type: none"><li>• Basic knowledge about air conditioning equipment (air conditioning equipment, heat source equipment, etc.)</li><li>• Experience with any of the following related to air conditioning equipment construction, etc.</li></ul> <p>① 5 years or more of practical experience in mechanical equipment design and supervision</p> <p>② Experience as a site representative in multiple projects related to air conditioning equipment construction management (Preferably 5 or more)</p> <p>③ 5 years or more of experience in designing air conditioning equipment, etc.</p> <p>④ Those who can tackle problems positively and accomplish them without running away</p> <ul style="list-style-type: none"><li>• Persons who are not allergic to English (English skills can be improved through work.)</li></ul> <p>[WANT] Those with the following skills and experience are welcome.</p> <ul style="list-style-type: none"><li>• Work experience in air conditioning subcontractors (person with experience in</li></ul>

	on-site management of air conditioning equipment construction) <ul style="list-style-type: none"> <li>• Work experience at an air conditioning equipment manufacturer or air conditioning automatic control manufacturer</li> <li>• Work experience at a data center business company (PM in charge of mechanical equipment, equipment maintenance work, etc.)</li> <li>• English proficiency at business conversation level</li> <li>• Architectural equipment engineer, 1st class architect (equipment), 1st class pipe work construction management engineer, 1st class electrical work construction management engineer, professional engineer, 1st class instrumentation technician, etc.</li> </ul>
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 5500K - JPY 9500K
Salary Description	Fully equipped with social insurance Full transportation allowance education training Bonus twice a year
Holiday Description	Complete 2-day week (Saturdays, Sundays, and public holidays) summer vacation winter vacation paid holiday Congratulatory and condolence leave Childcare leave life plan vacation nursing leave Nursing care leave maternity leave
Job Contract Period	full-time employee - Trial period: 4 months (no change in terms and conditions) *However, some vacations and leaves of absence may be unpaid or excluded during the trial period.