

Job Detail

Staff Level

Position Title	[Osaka] Overseas sales for Chinese-speaking countries / Cosmetics OEM manufacturer / 51st consecutive profitable company
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	Company name is private
Activated / Updated	2024-03-29 / 2024-04-30
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales
Industry	Perfumery/Cosmetic
Location	Asia Japan Osaka
Job Description	<p>[Business content]</p> <ul style="list-style-type: none"> • Proposal sales of cosmetics, shampoo, conditioner, quasi-drugs, etc. to overseas markets • Overseas product design and promotional sales for in-house developed and planned products <p>A long business trip to China will occur. Since you will be working in an office in Osaka, you will be expected to speak not only Chinese but also Japanese.</p> <p>【Area of responsibility】 You will be in charge of customers in Chinese-speaking countries.</p> <p>[Customer in charge]</p> <p>The plan is to have half existing and half new development. We will decide your field of responsibility according to your experience and abilities. After joining the company, you will be in charge of a major domestic or Chinese-speaking manufacturer with senior employees, and through OJT, you will learn how to proceed with OEM operations.</p>
Company Info	<p>[Our company's appeal]</p> <p><Rating system> We conduct a personnel evaluation once a year. The process is fair: self-evaluation ⇒ supervisor evaluation ⇒ executive evaluation and department head evaluation from other departments. Salaries will be given by regular raises for a while after joining the company, and after that, the evaluation will change to a merit-based system based on performance-based evaluation. Therefore, regardless of age, it is possible to be promoted to a managerial position from a young age.</p> <p><1on1 with the president> Once a year, there is an individual interview with the president. Here, I will talk about my family, my work, and my future career advancement. In addition, you can directly convey your thoughts to the president regarding department transfers and duties.</p> <p>〈Generous capital investment〉 We have been actively making capital investments for many years, and in 2020, the third factory in Vietnam, the second factory in China, and the second factory in Kanto began operation, and in 2022, the Kobe factory started operating. In the future, we plan to expand our base to Kyushu.</p> <p>Measures to prevent passive smoking: No smoking indoors</p>
Working Hours	8:45-17:45 (Regular working hours: 8 hours 0 minutes) Break time: 60 minutes Overtime work: Yes
Qualifications	<p>[MUST]</p> <ul style="list-style-type: none"> • Sales experience (any industry or years) • For foreign nationals, Japanese language N1 level • Chinese (Mandarin) native level (able to read texts and conduct business negotiations, Japanese is used within the company)

	<p>[WANT]</p> <ul style="list-style-type: none"> • Intermediate English, advanced Korean (Hangul) • Knowledge of pharmaceutical law, raw materials knowledge, trade-related knowledge (Regarding cosmetics OEM business, ingredient regulations differ between overseas and Japan, so you will be required to adjust while conducting sales activities)
English Level	None
Japanese Level	Fluent(JLPT Level 1 or N1)
Chinese Level	Fluent
Salary	JPY - Japanese Yen JPY 3000K - JPY 4000K
Salary Description	<p>[Planned annual income] 3.33 million yen to 4 million yen</p> <p>[Wage details]</p> <ul style="list-style-type: none"> • Annual salary system • Annual amount (basic salary): 2,664,000 yen to 3,257,604 yen • Other fixed allowance/month: 25,000 yen • Monthly fee 279,750 yen to 333,667 yen (divided into 12) (including uniform allowance) <p>Bonus: Settlement bonus based on company and individual performance (paid annually)</p> <p>*The stated amount may change depending on the selection process.</p> <ul style="list-style-type: none"> ■Overtime allowance: Yes ■Commuting allowance: Actual expenses paid (up to 50,000 yen/month) ■Housing allowance: 25,000 yen/month (uniform payment) ■Dormitory company housing: Paid only in case of transfer due to company circumstances ■Retirement benefit system: Applicable to those with 20 years or more of service / Reemployment possible ■Childcare leave/nursing care leave system (with track record of taking) ■Treasury accumulation savings ■Wedding gift, birth gift, condolence money, condolence money system ■Complete social insurance <p>*Various allowances will be paid according to regulations.</p>
Holiday Description	<p>120 days off per year Complete 2-day week (holidays are Saturdays, Sundays, and holidays) 10 to 20 days of annual paid leave (minimum number of days is the number of days granted after 6 months have passed since joining the company)</p> <p>Saturdays (approx. 3 days of Saturday work per year according to the company calendar), Sundays, holidays, summer vacation, year-end and New Year holidays, annual paid vacation (10 days in the first year *from the 7th month), special vacation</p>
Job Contract Period	Full-time employment (3 month trial period)
Nearest Station	Tanimachi/Chuo Line/Tanimachi 4-chome Station