

Job Detail

Senior Level

Position Title	Megabank [industry research and business development]
Recruiter Company	株式会社Human Resource Design
Company Name	Mitsubishi UFJ Bank, Ltd.
Activated / Updated	2024-04-26 / 2024-04-26
Job Type	Executive - Manager (Sales/Marketing) Executive - CMO (Marketing) Planning/Marketing/PR - Business Development/Business Management/Corporate Planning
Industry	Banking/Securities
Location	Asia Japan Tokyo

Job Description	<p>[Job details] In addition to our traditional mission of "industrial research" Social issues and cross-industry issues that banks should address Extract themes such as issues (including creating research reports). Discussions with customers and external experts based on the theme Then, we will work together with the customer to solve the problem. Examining specific measures and considering commercialization/investment) My job is to draw a roadmap. *The above is referred to as "business/industrial production."</p> <p>We have had repeated discussions with various experts from industry, government, and academia, both domestically and internationally. Have flexible thinking and innovative ideas You will be engaged in industrial research and production work.</p> <p>[Gr within the department] 1Gr: Automotive and related fields 2Gr: Semiconductor 3Gr: Communications, Technology, Healthcare 4Gr:GIG (real estate, logistics, retail, materials, etc.) 5Gr: Development Gr (space, meteorological resources, declining birthrate and aging population) Solving industrial and social issues</p> <p>★This time, we are especially looking for people with the following experience and knowledge. We are recruiting.</p> <p>◆Automotive new areas: EV, batteries, SDV related, MaaS ◆Energy: Electricity, gas, hydrogen, ammonia, renewable energy ◆Semiconductor and related industries ◆Factory automation ◆Healthcare ◆Industrial DX ◆Data & AI: Data business, AI development and utilization General web3, general web services (for ToC) ◆Food and agriculture related, food tech field Raw material procurement, production, processing, distribution, retail ◆Infrastructure-related: Logistics, urban development, etc.</p> <p>[Example of themes in charge] ・ As cars become increasingly automated, what should we do with storage batteries and charging stations? ・ What can WEB3 do for the blockchain industry? ・ Is it possible to create a new business by combining rocket launches and financial data? ・ Can anything be done through logistics to address the food loss problem in the food industry?</p> <p>[Department Mission] Rather than focusing on short-term profits, we are focusing on the medium- to long-term of the entire industry We aim to solve industrial issues while keeping an eye on the issues.</p>
-----------------	--

	<p>Developing the industry through new business launches, etc. Our mission is to contribute. Compared to trading companies and consulting companies Please promote your business from a more medium- to long-term perspective. As needed, we have the largest scale and know-how in Japan. While leveraging the strengths of the mega bank group This position will help you solve industry issues.</p> <p>[Entry results] from consulting firms, business companies, research companies, etc. We have a track record of career recruitment.</p> <p>[Organizational structure] Less than 80 people (70 domestic, 6 stationed overseas)</p> <p>[Charm of the position] ◆There is no need to force short-term quantitative KPIs, etc. What we want to be for major players in the industry Ability to use discretion to formulate hypotheses, propose proposals, and implement them. This is a possible position. ◆Many people join the company mid-career, and are expected to develop their expertise over the long term. It's an environment where you can improve. ◆There are cases of people joining the bank without financial knowledge. I want to use my knowledge to contribute to the development of the industry. Another characteristic is that many people have strong feelings about this. ◆As a general rule, you cannot make use of your experience in the sales field, etc. There are no changes to the department. ◆Using MUFG's network to solve industrial issues Please make a recommendation.</p> <p>[Work style] We have implemented a discretionary labor system to provide flexible work that is compatible with private life. We have realized the way we work.</p> <p>[Selection flow] 4 interviews and aptitude test *The number of selections will be approximately 4 to 5 times.</p>
Company Info	<p>◆Company overview [Established] August 1919 [Business content] Financial business and other incidental operations [Capital] 1,711.9 billion yen (non-consolidated) [Number of employees] 32,786 (end of March 2023, non-consolidated) [Branch etc.] 421 domestic locations, 105 overseas locations 【Features】 As the core company of Mitsubishi UFJ Financial Group (MUFG), we are creating "the world's leading comprehensive financial group" that will survive global competition, and providing the highest standards of products and services to our customers.</p>
Working Hours	<p>8:40-17:10 (Regular working hours: 7 hours 30 minutes) Break time: 60 minutes Overtime work: Yes</p>
Qualifications	<p>■Required Industry experience/knowledge in one of the following fields: ・ Automobile/in-vehicle battery, automobile x energy (V2X, hydrogen, charging station, etc.) ・ Semiconductors, industrial automation (industrial DX), healthcare ・ Data business (data utilization) ・ Food, retail, logistics, real estate (including urban development) ・ Energy (technology areas including hydrogen, ammonia, CCUS, etc.)/Space *Industrial research and consultants covering the relevant field *New business planning, business support, management planning, startup, etc. Those with experience</p> <p><Academic background> 4 university graduates or above</p>
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 10000K - JPY 14000K
	<p>Social Insurance Commuting/ Transportation Allowance Sport Facilities Relaxation Facilities In-House Loan System Worker's Property Accumulation Savings</p>

Salary Description	Employee Stock Purchase System Dormitory Rent Subsidy Company Housing Education/ Training
Job Contract Period	Regular employee period: None Trial period 6 months

Copyright © Human Global Talent Co., Ltd. All rights reserved.