

## Job Detail

Entries Level

Position Title	[Overseas sales/IT industry] Chinese required/Global marketing support business
Recruiter Company	INBOUND TECHNOLOGY CO.,Ltd /インバウンドテクノロジー株式会社
Company Name	Company name is private
Activated / Updated	2024-04-29 / 2024-05-13
Job Type	Sales/AE - Corporate Sales Sales/AE - Customer Success/Client Success
Industry	IT - Other
Location	Asia Japan Tokyo
Job Description	<p>◆This is a business that has developed an in-house performance technology network and currently has a total of approximately 1.02 million partner media networks!</p> <p>[Specific business image] Our mission is to acquire new Western companies that want to expand into the Asian region, including Japan. Even after receiving an order, we work as a team to solve problems as a marketing partner for the client's global strategy in order to achieve the client's KPIs. Specifically, we work with clients to make plans and proposals that will lead to success, including market analysis, marketing strategy planning, and localization strategies for the countries in which they operate.</p> <p>[Charm of the position]</p> <ul style="list-style-type: none"> <li>As a web advertising marketing solution salesperson, you will be involved in supporting expansion into other countries, including Japanese companies expanding overseas and overseas companies expanding into Asia.</li> <li>You have a lot of individual discretion, and you can be involved in the important strategy of a client's overseas expansion and contribute to their growth and expansion.</li> <li>We have a large number of multinational members, so you can utilize their diverse abilities and cultural backgrounds in your work.</li> <li>We also have a Malaysian subsidiary, and our team will develop a localization strategy that incorporates local business practices.</li> </ul> <p>appeal point:</p>
Company Info	◎The industry's highest level of generous welfare benefits
Working Hours	10:00-19:00 (8 hours of actual work)
Qualifications	<p>[Required skills]</p> <ul style="list-style-type: none"> <li>University/graduate school graduate ・ 1 year or more of sales experience (regardless of industry)</li> <li>Those who can use English at a business level</li> <li>Those who are interested in supporting Japanese companies' overseas expansion and overseas web promotion</li> </ul> <p>[Welcome skills]</p> <ul style="list-style-type: none"> <li>Business level Chinese skills</li> <li>People with experience in new development or planning and sales in the advertising industry</li> <li>Sales experience (acquisition of new customers)</li> </ul> <p>[Image of the person you are looking for]</p> <ul style="list-style-type: none"> <li>Eager to learn ・ Honesty ・ Self motivated</li> <li>Those who are confident in communicating with people (Communication skills)</li> <li>People who are highly motivated to achieve their goals</li> <li>People who want to help people and have a strong service spirit</li> <li>Those who are interested in the structure of the Internet industry</li> </ul>
Japanese Level	Business Level(JLPT Level 2 or N2)

Chinese Level	Business Conversation Level
Salary	JPY - Japanese Yen JPY 4000K - JPY 6000K
Holiday Description	<ul style="list-style-type: none"> <li>■ Complete 2-day weekend system (Saturday and Sunday)</li> <li>■ Holidays</li> <li>■ Summer vacation (2 days)</li> <li>■ New Year holidays (varies depending on the year. 5 days guaranteed)</li> <li>■ Paid vacation</li> <li>■ Congratulatory and condolence leave</li> <li>■ Before and after childbirth leave (with track record of taking)</li> <li>■ Childcare leave (has been taken)</li> <li>■ Bone marrow donor leave system</li> </ul>
Job Contract Period	full-time employee
Nearest Station	Shibuya station