

## Job Detail

Entries Level

Position Title	[Solution sales]
Recruiter Company	Leverages Career China Co., Ltd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-07
Job Type	Consulting - Marketing and PR Consulting Consulting - Business Consulting/Think Tank Sales/AE - Corporate Sales
Industry	Business Consulting
Location	Asia China Shanghai
Job Description	<p>As a solution salesperson for Japanese companies, you will be responsible for developing new customers, formulating sales plans, and launching new businesses.</p> <p>There are 5 sales staff at our Shanghai base, 3 of whom are Japanese.</p> <p>■Attractive points</p> <ul style="list-style-type: none"> <li>• There is a lot of interaction with management, which is not easy to meet in Japan, and there is a lot of learning and stimulation in the work.</li> <li>• It is possible to gain experience in the IT industry/corporate sales even if you have no experience</li> <li>• As this is not a sales activity for a specific industry, it is possible to input knowledge about various industries.</li> </ul>
Company Info	<p>[Business details]</p> <p>Problem-solving business in the sales and marketing field</p> <p>Mainly development and provision of sales support tools (CRM/SFA), marketing support tools and marketing support services, and associated consulting services.</p>
Working Hours	9:00-18:00
Qualifications	<p>【Prerequisite】</p> <ul style="list-style-type: none"> <li>• People who want to build a career in sales</li> </ul> <p>[Welcome conditions]</p> <ul style="list-style-type: none"> <li>• Person who has practical experience in sales</li> </ul>
Japanese Level	Native Level
Chinese Level	Daily Conversation Level
Salary	Depends on experience
Salary Description	<p>【Welfare】</p> <ul style="list-style-type: none"> <li>• Salary increase available</li> <li>• Bonus available (approximately 1.5 months worth)</li> <li>• Complete with various social insurance</li> <li>• Overseas travel insurance</li> <li>• Cost burden for temporary return ticket: Provided once a year (from 2nd year onwards)</li> </ul> <p>[Salary notes]</p> <p>Estimated salary is 11,500 to 12,000 RMB in take-home pay. Plus with incentives</p>
Holiday Description	<p>Vacation: according to the Chinese calendar</p> <p>Paid: Yes (as per Chinese law)</p>
Job Contract Period	Trial period: 2 months Salary during trial period: 80%

