

Job Detail

Staff Level

Position Title	Overseas Sales (India and Asia Pacific region)
Recruiter Company	WORKPORT, inc.
Company Name	Company name is private
Activated / Updated	2024-04-23 / 2024-05-01
Job Type	Sales/AE - Foreign Trade Sales
Industry	
Location	Asia Japan Tokyo
Job Description	<p>[Job summary] I am in charge of overseas sales at the company.</p> <p>[Job details] ■Who: India and Asia Pacific region ■What: X-ray diffraction device/thermal analysis device ■Method: Proposal sales</p> <p>====Specifically====</p> <ul style="list-style-type: none"> Order activity support: Trade control investigation, various document preparation, etc. Order processing support: confirmation of order details, confirmation of letters of credit/bonds, etc. Equipment shipping operations: delivery date management, shipping schedule adjustment, advance payment reminder, accounts receivable collection, etc. <p>*Business trips (domestic): A few times a year, we will pick up and drop off customers from overseas.</p> <p>☆☆Recommended for these people☆☆</p> <ul style="list-style-type: none"> Those who can voluntarily perform a wide range of tasks, from planning and implementing sales expansion strategies for the entire department based on market research to following up on individual projects. People who want to pursue medium- to long-term goals because the expansion trend continues and there is a plan to approximately double the sales scale in five years.
Company Info	No smoking indoors
Working Hours	9:00-17:30
Qualifications	<p>[Required]</p> <ul style="list-style-type: none"> Over 3 years of overseas sales or trade experience English proficiency (daily conversation level) <p>~No matter the industry! You can gain practical experience in overseas sales and trading operations.</p>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 4500K - JPY 8000K
Salary Description	Planned paid leave system, reduced working hours system (available to some employees), bicycle commuting allowed, exclusive parking available for employees, retirement allowance system (defined contribution pension system or prepaid retirement allowance system), employee stock ownership plan, asset accumulation savings system, childcare/nursing care leave system, dependent family allowance, English conversation school, employee cafeteria
	[128 days off per year] Complete 2-day week (Saturdays and Sundays), holidays,

Holiday Description	annual paid vacation (17 days in the first year, 19 days in the second year, and 20 days thereafter, granted on April 1st every year), year-end and New Year holidays , GW, summer vacation
Job Contract Period	full-time employee

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