

## Job Detail

Staff Level

Position Title	[Asia Sales/Game Industry] Chinese required/Flex/Developing games using VR and XR
Recruiter Company	INBOUND TECHNOLOGY CO.,Ltd /インバウンドテクノロジー株式会社
Company Name	Company name is private
Activated / Updated	2024-04-29 / 2024-05-06
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Advertising/Media Sales Sales/AE - Corporate Sales
Industry	Games
Location	Asia Japan Tokyo
Job Description	<p>We are developing games that utilize VR and XR, which are expanding in the market, as well as smartphone app games! This time, we are looking for someone who can work hard to develop the Asian region as a sales representative!</p> <p>&lt;Specific job details&gt;</p> <ul style="list-style-type: none"> <li>■Business development: Sales of existing and new clients and partners</li> <li>■Project development: Development and negotiation of game/VR development projects</li> <li>■Promotion: Marketing research, competitive analysis, promotion planning and execution, brand management</li> </ul>
Working Hours	10:00-19:00
Qualifications	<p><b>Mandatory requirements</b></p> <ul style="list-style-type: none"> <li>■Over 2 years of corporate sales experience in the game industry</li> <li>■Accurately understand client needs, analyze and make proposals</li> <li>■Experience in business response, follow-up, and completion of commissioned development projects.</li> <li>■Business level Chinese and Japanese</li> </ul> <p><b>welcome requirements</b></p> <ul style="list-style-type: none"> <li>■Ability to independently discover marketing and client needs and formulate business development strategies</li> <li>■Experience in marketing research and analysis, promotion strategy formulation, and brand management</li> <li>■Experience in drafting, reviewing, and negotiating contract documents</li> </ul>
Japanese Level	Business Level(JLPT Level 2 or N2)
Chinese Level	Business Conversation Level
Other Language1	Chinese - Cantonese(Business Conversation Level)
Salary	JPY - Japanese Yen JPY 4000K - JPY 6000K
Salary Description	◆Complete social insurance (=Health insurance, welfare pension, employment insurance, workers' compensation insurance)
Job Contract Period	full-time employee
Nearest Station	8 minutes walk from Nishi-Shinjuku Station on the Marunouchi Line