

Job Detail

Entries Level

Position Title	Domestic and overseas sales of LCD display machines [Welcome new and second-year graduates/Use your Chinese skills/Almost no overtime]
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	Company name is private
Activated / Updated	2024-03-19 / 2024-04-30
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales Sales/AE - Public Relations/Partner Sales/Route Sales
Industry	Wholesale Trade/Import-Export
Location	Asia Japan Tokyo Asia Japan Osaka
Job Description	<p>We are a technology trading company specializing in LCD-related products that imports LCD products from China and Taiwan and sells them to Japanese corporations.</p> <p>As a sales representative, you will be responsible for proposing and selling LCD displays and related products primarily to trading companies and manufacturers in Japan (including some overseas).</p> <p>We exhibit at exhibitions in Japan and approach companies with whom we have interacted, and mainly make proposals to the material procurement departments and product planning departments of trading companies and manufacturers. We start with samples, and in preparation for mass production, we work between factories in China and Taiwan and the customer, coordinating delivery dates, prices, and products.</p> <p>The ratio of existing sales to new sales is approximately 7:3, with domestic and overseas business trips also included. Domestic business trips take place once or twice a month (1-2 nights/time), and before the coronavirus pandemic, there were business trips to China and Taiwan several times a year, but now meetings over the web are the mainstream. . We do not perform outbound sales such as walk-ins.</p>
Company Info	The environment involves a lot of communication with factories in China and Taiwan, and there are many situations where you can utilize your Chinese language skills. It is widely used in everyday life, such as information monitors in famous theme parks, trains and stations, and LCDs in washing machines and copy machines, so it is well known within the industry and has earned a high level of trust.
Working Hours	9:00-18:00 (60 minutes break) *There is almost no overtime.
Japanese Level	Native Level
Chinese Level	Daily Conversation Level
Salary	JPY - Japanese Yen JPY 3000K - JPY 4000K
Salary Description	Salary increase once a year, bonus twice a year (based on past 3 months of performance), various social insurance, commuting allowance, family allowance, housing allowance, position allowance, business trip allowance, OJT training, factory training in China, clothing freedom