

Job Detail

Staff Level

Position Title	[Manager candidate] Study abroad counselor/plan proposal and after-sales follow-up
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	Company name is private
Activated / Updated	2024-03-29 / 2024-04-30
Job Type	Sales/AE - Private Sales Sales/AE - Corporate Sales Education/Training/Language Specialist - Other
Industry	Education/School
Location	Asia Japan Hokkaido
Job Description	<p>◆Work flow◆</p> <p>▼Approach to customers who have made inquiries We will communicate by phone with those who request information through our company website, information request site, or SNS. Let's discuss your wishes and make an appointment.</p> <p>▼Counseling, plan proposal We will propose the most suitable plan after meeting with you at our office or online. Each case takes about 1 to 2 hours.</p> <p>▼Contract/Follow Once the contract is established, we will work with the student support team and local EF staff to follow you from preparation for departure to return to your home country.</p> <p>★Educational training system You can use the first 1-2 weeks to conduct training and learn from the basics! Even after starting sales activities, you will continue to acquire business skills through OJT format. We do not have a manual so that you can proceed with your work in your own style.</p> <p>★Career change possible In addition to overseas training and inspections, there are also opportunities to try other jobs and be assigned to overseas bases.</p>
Company Info	<p>◆About our company◆</p> <p>For more than 50 years, we have been helping people turn their dreams into opportunities through a variety of programs, including language learning, educational travel, cultural exchange, and degree acquisition. As a point of contact, our strength is that we can support you through study abroad procedures, follow-up after you arrive, and even after you return home.</p>
Working Hours	9:30-20:00 (shift system/7.5 hours actual work/1 hour break)
Qualifications	<p>[MUST]</p> <ul style="list-style-type: none"> • Junior college graduate or above • Person who has some kind of sales or sales experience for more than 1 year (regardless of product or industry) • Those who have English proficiency at or above the daily conversation level • Those with the ability to adapt and take on challenges in a fast-paced organization • Those who enjoy working to achieve numerical targets as a salesperson <p>[WANT]</p> <ul style="list-style-type: none"> • Those who are particular about numbers and can commit to results • Curious people who are willing to investigate on their own • Those who can involve others and work hard together • People with a spirit of challenge • Those who can set their own goals and take initiative to achieve them • Those who have studied abroad (regardless of where you studied abroad)

English Level	Daily Conversation Level (TOEIC 475-730)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 3500K - JPY 6000K
Salary Description	<p>Monthly salary 250,000 yen to 625,000 yen (including fixed overtime pay) + bonus (1 to 3 times a year) *Fixed overtime pay will be paid from 60,000 yen to 155,000 yen for 40 hours per month, regardless of overtime work. Overtime work in excess of the above will be paid additionally.</p> <p><Model annual income> Annual income: 5.5 million yen (30 years old/3 years experience/monthly salary: 370,000 yen) Annual income: 4.2 million yen (26 years old/1 year of experience/monthly salary: 280,000 yen)</p> <p>Salary increase: Once a year (October) Bonus: (1 to 3 times a year)</p> <ul style="list-style-type: none"> ■Complete social insurance ■Private clothes available ■National conference (scheduled to be held in Miyakojima in 2023) ■Training system (OJT, overseas training, inspection of EF overseas directly managed schools, global training, etc.) ■English Live (online English conversation) usage ■Referral recruitment bonus ■Using Leadership Live (online learning platform) ■Tuition support program (US\$1500 per year)
Holiday Description	<ul style="list-style-type: none"> • Over 120 days off per year • Complete 2-day weekend system <p>(Shift system: Friday/Saturday/Saturday/Sunday/Sunday/Monday holidays)</p> <ul style="list-style-type: none"> • Closed on public holidays • New Year holidays (5 days) • GW vacation • Summer vacation (3 days) • Congratulatory and condolence leave • Paid vacation (10th to 20th) • Pre- and post-natal leave (with track record of taking) • Childcare leave (has been taken) • Nursing care leave • special holiday • F leave (menstrual leave) • Sick leave • Paternity leave
Job Contract Period	Full-time employee (3 month trial period)
Nearest Station	Planned for Sapporo city