

Job Detail

Staff Level

Position Title	[Tokyo] Proposal sales of seamless capsules - Responsible for overseas customers -
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	Company name is private
Activated / Updated	2024-03-19 / 2024-04-30
Job Type	Sales/AE - Foreign Trade Sales
Industry	Perfumery/Cosmetic
Location	Asia Japan Tokyo
Job Description	<ul style="list-style-type: none"> • Sales to existing and new overseas customers (application of seamless capsules, etc.) • Product manufacturing support and proposals in collaboration with in-house formulation engineers • Explanation and support of products and services at overseas exhibitions • Organization and business management (Member goal progress and achievement support) (Involvement in business division long-term strategies and policies, participation in strategy formulation, and implementation) *There are overseas business trips several times a month. Destinations: Expected to be Asia, South America, the Middle East, and Europe ■Work environment: We have introduced a flextime system and encourage flexible working styles. It's a work environment with good teamwork and good communication among employees.
Company Info	■Characteristics of our company: We started out as a specialized contract manufacturing company for "soft capsules," which is rare among contract companies in the health food, pharmaceutical, and cosmetics fields. Since then, we have been trusted by our strict quality system and continue to grow steadily as one of the industry's top contract manufacturing companies for health foods and supplements. Since its establishment in 1993, the company has been characterized by a solid management foundation built by its founding president, as well as continuous growth and profitable management since its establishment. In the 21st century, the role of the health industry in society is becoming increasingly important. Based on the experience and technology gained through many years of contract manufacturing of health foods, cosmetics, pharmaceuticals, etc., we strive to develop formulation technology for increasingly diverse and sophisticated products. In addition, all of our employees will do their best to bring together the capabilities of all departments, including manufacturing, quality control, research and development, and sales, to quickly and stably supply reliable products and contribute to the health of the people. We will continue to work on this.
Working Hours	Flextime system (full flex) Break time: 60 minutes Overtime work: Yes <Standard working hours> 8:00~17:00
Qualifications	<Required> Experience in any of the following <ul style="list-style-type: none"> • Business level English proficiency (practical experience) • Over 5 years of experience in new sales to overseas companies • Experience in developing new customers overseas • Experience in customer development and direct sales in BtoB • Experience in writing proposals in English tailored to customers <Welcome> <ul style="list-style-type: none"> • Chinese skills

English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 5000K - JPY 6000K
Salary Description	<p><Monthly salary> 312,500 yen - 375,000 yen *Includes approximately 25 hours of overtime per month. Any excess amount will be paid separately. *The stated amount may change depending on the selection process.</p> <p>Commuting allowance: Partially paid (up to 30,000 yen) Family allowance: spouse 10,000 yen, child 5,000 yen Housing allowance: 5,000 yen for head of household *Various allowances will be paid according to regulations.</p> <p><Education system/qualification assistance supplement> ■OJT ■Participation in various exhibitions ■Participation in various study sessions and seminars</p> <p><Other supplements> ■Congratulatory money (marriage, childbirth, admission to school, adulthood) ■Congratulatory and condolence money</p>
Holiday Description	<p>Full two-day weekend system (Saturday, Sunday, and holidays) GW, summer, year-end and new year holidays, congratulatory and condolence leave, special leave, refreshment leave</p> <p>Number of holidays per year: 120 days</p> <p>*Holidays depend on the company calendar. *Paid vacation will be granted at the time of joining the company, but since it will be available all at once on April 1st, the number of days will vary depending on the date of joining the company.</p>
Job Contract Period	Full-time employment *3 month trial period