

Job Detail

Staff Level

Position Title	[Major foreign international shipping company] Osaka sales position Inexperienced in the industry welcome
Recruiter Company	EPS Consultants LLC
Company Name	Company name is private
Activated / Updated	2024-04-19 / 2024-04-19
Job Type	Sales/AE - Logistics Sales Sales/AE - Corporate Sales Administrative - International Affairs
Industry	
Location	Asia Japan Osaka
Job Description	<p>International container cargo collection business/Proposals for international logistics operations, expanded customer visits, ocean freight estimates, negotiations, and consultations to collect and collect cargo transported in our own containers.</p> <p>[Business details] ■Container cargo collection business. ■Negotiating freight charges and creating quotations, mainly communicating with customers. ■Our business partners are global companies with bases overseas, including major automobile industries, home appliances, and camera/video equipment manufacturers. ■After joining the company, we have an in-house training system for acquiring specialized knowledge in the shipping and logistics industry through on-the-job training. ■We have several employees who have experience working in Shanghai and South China (Shenzhen).</p>
Company Info	<p>We are the Japanese subsidiary of one of the world's largest shipping companies with sales offices all over the world. We are a comprehensive logistics company that handles container ship business that connects various countries and regions, with our strength in China-China routes, as well as North America, Europe, Oceania, Southeast Asia routes, trilateral transport, etc., as well as multi-modal sea and land transport in collaboration with group companies. We are also expanding our business as a company. We also have foreign national employees in our company, who can utilize their language skills to enhance their expertise in the international logistics field.</p>
Working Hours	9:00 - 18:00 (60 minutes break)
Qualifications	<ul style="list-style-type: none">• Those with around 3 years of corporate sales experience (preferably with a shipping company or forwarder)• Those who understand the import/export process• People who are interested and motivated in the logistics industry• Able to respond flexibly depending on the situation
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 4000K - JPY 6500K
Job Contract Period	Full-time employment