

## Job Detail

Staff Level

Position Title	[Tokyo] Overseas sales *Inexperienced people in the industry are welcome/Chinese can be used
Recruiter Company	SAKURA INTERNATIONAL INC. Arukas Staffing Service Project
Company Name	Company name is private
Activated / Updated	2024-03-21 / 2024-04-30
Job Type	Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales Sales/AE - Other
Industry	Other
Location	Asia Japan Tokyo
Job Description	<p>[Recommended points for recruitment]</p> <p>☆ "Kan-Pura" production company that improves the quality and quantity of recycled plastics as resources!</p> <p>☆ People with no experience in the industry are welcome! /Overseas sales where you can utilize your language skills such as Chinese and English!</p> <p>☆ Overtime of up to 20 hours per month / 2 days off per week / 123 days off per year</p> <p>[Business content]</p> <p>As the company's overseas sales representative, I will be responsible for the following duties:</p> <p>&lt;Specifically...&gt;</p> <ul style="list-style-type: none"> <li>• Overseas sales...Following up existing corporate customers (information provision, etc.), developing new corporate customers (problem-solving solution sales)</li> <li>• Market research</li> <li>• Visits to domestic suppliers, negotiations with processing companies, etc.</li> </ul> <p>@Sales style: This is the existing main sales style.</p> <p>*You may also be responsible for developing new customers. We will mainly develop our business through introductions and exhibitions, but we may also be able to handle some tele-appointments.</p> <p>@Customers: We do business with a variety of companies, including manufacturers and retailers, regardless of industry.</p> <p>@Business trip: About once every three months. You will be mainly responsible for China and other areas.</p> <p>[Flow after joining]</p> <p>After joining the company, you will receive in-house training at our head office (Shiga Prefecture) for approximately 3 months during your trial period. After that, you will be transferred to the Tokyo branch, where you will be gradually entrusted with projects, focusing on follow-up with existing clients.</p> <p>[About the company]</p> <p>1. Our unique total production capabilities allow us to create new value and utilize plastic waste as a valuable resource, rather than viewing it as garbage.</p> <p>*We have a wide range of customers, from major corporations to small and medium-sized enterprises, and individual businesses. We have an integrated business model that covers waste plastic collection and recycled compounding (adding functionality to plastic raw materials), and a highly transparent recycling flow. has earned the trust of many users.</p> <p>*In recent years, one of our major strengths is our ability to develop new products by using waste plastics as recycled resources.</p> <p>2. A group of domestic and international bases and partner companies that enable total production of plastic recycling. Sales bases: Head office (Otsu City), Tokyo Branch, Kyushu Branch (Fukuoka City), Vietnam. Trading partner countries: 25 countries. Over 1,500 business partners.</p> <p>[Recruitment background]</p> <p>Increase in staff for business expansion</p>
	[Organizational structure]

Company Info	<p>The department to which I will be assigned consists of a total of 6 people (5 men, 1 woman). This is an organization where people of all ages, from their 20s to their 40s, are active.</p> <p>[Future business development] We are working to expand our plastic recycling network both domestically and internationally, and the amount and types of resins we handle are among the top in Japan. The company has positioned 2021 as its second founding period and is focusing on developing solutions for the social implementation of a circular economy together with partner companies under the keyword "Co-Creation."</p> <p>[Measures to prevent passive smoking] No smoking indoors</p>
Working Hours	<p>8:45-17:45 (Regular working hours: 8 hours, break time: 60 minutes)  <b>■Overtime:</b> Average of less than 20 hours/month</p>
Qualifications	<p><b>【Prerequisite】</b></p> <ul style="list-style-type: none"> <li>• Sales experience (industry products not required)</li> <li>• Business level Japanese</li> <li>• Business level Chinese</li> </ul> <p>[Welcome conditions]</p> <ul style="list-style-type: none"> <li>• Experienced in material-related or plastic-related industries</li> <li>• Business level English proficiency</li> <li>• Experience creating materials/proposals and presenting using Office (Excel, Word, PowerPoint)</li> </ul>
Japanese Level	Fluent(JLPT Level 1 or N1)
Chinese Level	Fluent
Salary	JPY - Japanese Yen JPY 4000K - JPY 5000K
Salary Description	<p>[Salary details] Monthly salary: 264,200 yen to 333,300 yen            &lt;Breakdown&gt;            Monthly (basic salary): 214,000 yen to 270,000 yen            Other fixed allowances/month: 50,200 yen to 63,300 yen</p> <p>*The stated amount may change depending on the selection process.</p> <p><b>【allowance】</b> Commuting allowance: Upper limit 40,000 yen overtime pay</p> <p>*Various allowances will be paid according to regulations.</p> <p>[Salary increase] Once a year (July)</p> <p><b>【bonus】</b> Twice a year (July and December)</p> <p><b>【Social insurance】</b> Fully equipped with social insurance</p> <p>[Treatment/Welfare]  <b>■Resort facility</b> (Resort Trust corporate member)  <b>■Personnel evaluation system</b>  <b>■In-house award system</b>  <b>■Health checkup</b></p> <p>&lt;Working from home/remote work&gt; Negotiable</p> <p>&lt;Paternity leave taken record&gt; Yes (100% return rate after childcare leave)</p> <p>&lt;Education system/qualification assistance supplement&gt; OJT training</p>
Holiday Description	<p>Complete 2-day week (holidays are Saturdays, Sundays, and holidays)            Paid vacation (granted after 6 months of joining)            Summer vacation, year-end and New Year holidays, special condolence leave, pre- and post-natal leave, Golden Week holidays</p> <p>123 days off per year</p>
Job Contract Period	Full-time employee *Trial period: 3 months (Assuming there will be no overtime during the trial period, the deemed overtime fee will be reduced by 10,000 yen.)

Nearest Station	Tokyo Branch: Nihonbashi 3-chome Square, Nihonbashi, Chuo-ku, Tokyo
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