

## Job Detail

Senior Level

Position Title	[English] Overseas sales/Automobile related trading company/Full-time employee/4 million to 7 million
Recruiter Company	GLOBALPOWER Inc. / 株式会社グローバルパワー
Company Name	Company name is private
Activated / Updated	2024-05-02 / 2024-05-09
Job Type	Sales/AE - Foreign Trade Sales
Industry	Wholesale Trade/Import-Export
Location	Asia Japan Saitama
Job Description	<p>You will be responsible for the following two tasks.</p> <ul style="list-style-type: none"> <li>• Trading operations (80%)</li> <li>• Damaged car business (20%)</li> </ul> <p>&lt;Trading operations&gt;</p> <ul style="list-style-type: none"> <li>■ Proposals to customers</li> <li>■ New country marketing</li> <li>■ Local sales</li> <li>■ New product development</li> </ul> <p>You will be selling our own oil, tires, batteries, etc. from Japan, mainly to Southeast Asia. You will be expected to understand the culture and business practices of the area in which you are responsible, and build good relationships with customers so that they can continue to purchase our products.</p> <p>&lt;Damaged car business&gt;</p> <ul style="list-style-type: none"> <li>■ Developing local partners</li> <li>■ Local sales</li> <li>■ Purchasing from local insurance and dealers</li> </ul> <p>*Overseas business trips are scheduled several times a year (1-2 weeks)</p>
Company Info	<ul style="list-style-type: none"> <li>• Reuse and recycling of damaged cars</li> <li>• Purchase, sales, export, auction business of automobiles, trucks, automobile parts, oil, etc.</li> <li>• Handling of construction machinery and purchase, sale and export of related machinery</li> </ul> <p>Industry Rank/Competitors (for internal use)</p>
Working Hours	9:15-18:15
Qualifications	<ul style="list-style-type: none"> <li>■ Essential skills <ul style="list-style-type: none"> <li>• Overseas sales experience at a Japanese company (1 year or more)</li> <li>• Those who have basic PC skills</li> </ul> </li> <li>■ Portrait <ul style="list-style-type: none"> <li>• Those who are interested in products such as automobiles</li> <li>• Those who can go on overseas business trips</li> <li>• Those who can treat everyone without discrimination and approach their work with hospitality.</li> <li>• Those who can work proactively with a sense of responsibility.</li> </ul> </li> </ul>
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Fluent(JLPT Level 1 or N1)
Salary	JPY - Japanese Yen JPY 4000K - JPY 7000K
Salary Description	<p>Monthly salary: 310,000 yen to 500,000 yen x 12 months (+settlement bonus)</p> <ul style="list-style-type: none"> <li>• Settlement bonus: Yes (paid for 2 months of average monthly salary)</li> <li>• Salary increase: Yes</li> </ul>

	<ul style="list-style-type: none"><li>• Complete social insurance</li><li>• Transportation expenses</li></ul>
Holiday Description	Saturdays, Sundays, and holidays, summer vacation, year-end and New Year holidays, congratulatory or condolence leave, paid leave, maternity leave, childcare leave * Annual holidays: 123 days
Job Contract Period	Full-time employee (trial period: 3 months)
Nearest Station	Saitama Shintoshin Station (3 minutes on foot)

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