

Job Detail

Manager Level

Position Title	[Manager Candidate] Account Sales (Global Sales English/Japanese Required)/Major Prime Listed Core Group Company
Recruiter Company	株式会社サーヴァント
Company Name	Company name is private
Activated / Updated	2023-12-28 / 2023-12-28
Job Type	Sales/AE - IT Sales Sales/AE - Foreign Trade Sales Executive - Manager (Sales/Marketing)
Industry	IT - Other
Location	Asia Japan Tokyo
Job Description	<p>[Business content] We provide services such as debugging, localization, customer support, and marketing for overseas game companies expanding into Japan.</p> <p>○Specific work content:</p> <ul style="list-style-type: none"> • New sales (particularly those who can develop business mainly in Europe/Southeast Asia are welcome) • Development and cultivation of new sales products • Business negotiations/closing • Handling of projects after receiving orders (project management) • Budget management • Business collaboration with overseas group companies • Member management work <p>etc</p> <p>[Recruitment background] Increase in staff for business expansion</p> <p>[Career plan] As a general manager candidate (playing manager), I hope that you will take the lead in expanding our global business.</p> <p>【point】 We have a culture that welcomes proposals for various service plans and product plans, so we would be happy if you would take on the challenge of developing sales products that you can come up with to expand your global business!</p>
Company Info	<p>【Company Profile】 Under our corporate mission of "SAVE the DIGITAL WORLD," we provide a wide range of services to the game and entertainment industry, including debugging to detect game defects, customer support, localization services such as translation and LQA, and marketing support. Masu. In addition, we aim to become a "global quality partner" that provides "reliable quality" to the game and entertainment industry, and are pushing forward with the challenge of entering the global market.</p>
Working Hours	Starting time is 10:00 a.m. and ending time is 7:00 p.m., and is left to the worker's decision. (Regular working hours 8 hours, break 60 minutes)
Qualifications	<p>[Required]</p> <ul style="list-style-type: none"> • Japanese & business level English proficiency • People who like games (experienced in the game industry is preferred) • Management experience (regardless of size) • Over 3 years of BtoB sales experience and overseas sales experience <p>【welcome】</p> <ul style="list-style-type: none"> • Sales or PM experience in the localization industry or entertainment industry • Especially business experience in Europe or Southeast Asia (those who have worked in Europe or Southeast Asia)

	<ul style="list-style-type: none"> • Those who can speak an Asian language other than English (other than Japanese) <p>[Image of the person you are looking for]</p> <ul style="list-style-type: none"> • Those who can approach work with new ideas • Those with high self-propelled ability • Those who can work without fear of failure
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 7000K - JPY 8500K
Salary Description	<ul style="list-style-type: none"> • Dependency allowance (spouse and children each) • Home work allowance • Congratulations and condolence money system • Actual commuting expenses • Various social insurance participation • Childcare/nursing care leave, short working hours system • Corporate defined contribution pension plan (DC)
Holiday Description	<ul style="list-style-type: none"> • Two-day weekend system (Saturday and Sunday) • National holidays • Annual paid vacation (10 days granted after 6 months of work) • Pre- and post-natal leave, childcare leave, nursing care leave (as stipulated by law) • Others include birthday leave, family birthday leave, exam leave, special leave for judges, relocation leave, Congratulations and condolences, summer, year-end and new year holidays, etc. <p>*Annual holidays: about 120 days</p>
Job Contract Period	full-time employee
Nearest Station	<p>【access】 Keio New Line "Hatsudai Station" east exit 1 minute walk The office will be on the 41st floor of a building directly connected to the station. You can go to work without getting wet even on rainy days.</p>