

Job Detail

Staff Level

Position Title	[English and Japanese required] Account sales (Global Sales Department)/Major prime listed core group company
Recruiter Company	株式会社サーヴァント
Company Name	Company name is private
Activated / Updated	2023-12-28 / 2023-12-28
Job Type	Sales/AE - IT Sales Sales/AE - Foreign Trade Sales Sales/AE - Corporate Sales
Industry	IT - Other
Location	Asia Japan Tokyo
Job Description	<p>[Business content] We provide services such as debugging, localization, customer support, and marketing for overseas game companies expanding into Japan.</p> <p>○Specific work content: <ul style="list-style-type: none"> • New sales (particularly those who can develop business mainly in Europe/Southeast Asia are welcome) • Business negotiations/closing • Handling of projects after receiving orders (project management) • Business collaboration with overseas group companies • Clerical work related to sales activities etc</p> <p>[Recruitment background] Increase in staff for business expansion</p> <p>[Career plan] In addition to hearing work and proposal work for companies, I also hope that I will be able to handle management and performance management in the future.</p> <p>【point】 I have a lot of interaction with the management team, and the culture welcomes proposals for various service plans and product plans from a sales position, so I want to grow as a salesperson! If you are interested, we are looking forward to your application.</p>
Company Info	<p>Listed company group companies / Over 15 group companies / 15 bases in Japan, and some overseas bases. We offer comprehensive debugging and testing services and security businesses.</p> <ul style="list-style-type: none"> • We support all kinds of companies that manufacture products in the fields of system testing, security, IT maintenance, and contracted development. • Detection and reporting of defects in software products, customer support and media business mainly in the entertainment field • Providing LQA (language debugging) and translation services for customers aiming to expand overseas or domestically.
Working Hours	Working hours 10:00-19:00 (Regular working hours 8 hours, break 60 minutes)
Qualifications	<p>[Required] <ul style="list-style-type: none"> • Japanese & business level English proficiency • People who like games (experienced in the game industry is preferred) • Basic PC skills (Word, Excel, PowerPoint, etc.) </p> <p>【welcome】 <ul style="list-style-type: none"> • Those who have experience in overseas business, regardless of the entertainment industry, or those with overseas sales experience • Sales or PM experience in the localization industry or entertainment industry • Business experience, especially in Europe or Southeast Asia (those who have worked in Europe or Southeast Asia) </p>

	<p>[Image of the person you are looking for]</p> <ul style="list-style-type: none"> • Those who can approach work with new ideas • Those with high self-propelled ability • Those who can work without fear of failure
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	JPY - Japanese Yen JPY 4000K - JPY 6000K
Salary Description	<ul style="list-style-type: none"> • Dependency allowance (spouse and children each) • Home work allowance • Congratulations and condolence money system • Actual commuting expenses • Various social insurance participation • Childcare/nursing care leave, short working hours system • Corporate defined contribution pension plan (DC)
Holiday Description	<ul style="list-style-type: none"> • Two-day weekend system (Saturday and Sunday) • National holidays • Annual paid vacation (10 days granted after 6 months of work) • Pre- and post-natal leave, childcare leave, nursing care leave (as stipulated by law) • Others include birthday leave, family birthday leave, exam leave, special leave for judges, relocation leave, Congratulations and condolences, summer, year-end and new year holidays, etc. <p>*Annual holidays: about 120 days</p>
Job Contract Period	full-time employee
Nearest Station	<p>【access】 Keio New Line "Hatsudai Station" east exit 1 minute walk</p>