

Job Detail

Staff Level

Position Title	Social Media Digital Marketing + Sales
Recruiter Company	Career International FOS Sdn Bhd
Company Name	Company name is private
Activated / Updated	2024-03-06 / 2024-03-07
Job Type	Planning/Marketing/PR - Planning/Marketing Sales/AE - Advertising/Media Sales Planning/Marketing/PR - Sales Planning
Industry	
Location	Asia Malaysia Kuala Lumpur
Job Description	<ol style="list-style-type: none"> 1. Contacting new and existing customers via telephone and email on a daily basis, identifying sales opportunities and providing these businesses with the best solution for their business goal. 2. Manage a portfolio of SMB clients with responsibility for growing revenue. 3. Acquiring new advertisers within the small and medium business (SMB) space 4. Provide pre-sales and post-sales support for all products. 5. Provide product and tool support to improve clients' experience and drive higher product adoption and spend. 6. Become an expert on all Facebook advertising solutions (including Instagram) 7. Ability to identify trends and solve problems facing multiple SMB clients. 8. Providing vital product insights and feedback from our customers to engineering. 9. Champion and produce success stories for customers who have had success in growing their business by using our products have used our products to grow their business. 10. Use a variety of tools including MS Excel, Salesforce and others to research, communicate and sell to the customer Requirements. 11. Ability to speak, read and write fluent English/Native Japanese.
Company Info	BPO Industry
Qualifications	<ol style="list-style-type: none"> 1. Minimum 6 months in digital marketing/sales background. 2. Diploma and above. 3. Ability to speak, read and write fluent English/Native Japanese.
English Level	Business Conversation Level (TOEIC 735-860)
Japanese Level	Native Level
Salary	MYR - Malaysian Ringgit MYR 118K - MYR 138K (Month salary : MYR - Malaysian Ringgit MYR 9833 - MYR 11.5K)
Holiday Description	Five-Day Workweek